

WRITER AND ENGRAVER'S  
PICTURE

OF

GRAHAM COUNTY'S PROGRESS

Kansas

SINCE ITS ORGANIZATION.

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UNLESS INDICATED, EACH ARTICLE IS ILLUSTRATED.

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FRANK LEE, PHOTOGRAPHER.  
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*To the readers of the Reville Souvenir edition:*

This Souvenir has been produced under many difficulties and with much greater expense than we contemplated. It was begun with the hope of giving a conservative and true history of Graham county, the growth, development, and present condition in a permanent form for preservation and of issuing it on the Reville's twenty-third birthday, but we were somewhat delayed by the magnitude of the work. We have endeavored to make this work worthy of the subject. In years to come it will be of priceless value to every citizen. The faces of the men and women who made and are making the material history of Graham county are fast passing from our view and this seems a most fitting time for the undertaking. We take the opportunity to express to our friends our sincere thanks for their great interest, and their kindly assistance. While we have been in Graham county since 1879, we find much early history which we had entirely forgotten. Miss Chance has done the interview work, compiled and written the matter, and the work bears the impress of her studious care. Mr. Lee, of whose artistic talent the country is justly proud, has taken all the views, from which the engravings were made.

We sincerely hope the Souvenir will give satisfaction and prove to our estimable patrons all they had expected it to be.

Respectfully,

REVILLE PUBLISHING CO.





## GRAHAM COUNTY.

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There are degrees of perfection, among the best afforded by this earth, there is that which is most desirable. Kansas is and has reason to be proud of each and every one of her 105 counties, but Graham, she is distinctly the most desirable among the best.

She is the Haven for the ambitious homeless of the over crowded East; the Eutopia for the man of small capital who desires an independent business life; the Mecca for the man of energy and intelligence.

Graham county was organized under the administration of John P. St. John in the year 1880 with about twenty-five hundred inhabitants, and was given the name of Graham in honor of Capt. John Graham a valiant Kansas soldier who was killed at Chickamauga in 1863.

The first commissioners of the County were John Inlow, O. G. Nevins and A. E. Moses. The present commissioners are J. E. King, A. W. McVey and John Stanfil.

This favored spot is 30 miles square, containing 900 square miles or 3600 quarter sections, and is the fourth county east from the Colorado line and the second county south from the Nebraska line. The 100th meridian passes nearly through its center. Located as it is in the foot hills of the Rockies, the altitude is conducive to robust development, being on an average 2700 feet above sea level.

The little band of "Pilgrim Fathers" who pioneered the county has grown to 7200 of which number 1500 are householders. In spite of the many hardships and disadvantages to be overcome, the success of the pioneers has been marked and Graham county can point with pride to her 7200 thrifty prosperous happy people, with scarcely a pauper among the number; these few of infirm mind.

Graham is especially favored as a western county, by being well wat-

ered. The South Fork of the Solomon river with 20 tributaries traverses the county centrally, while the North Fork of the same river almost touches the north line. Bow Creek furnishes water to the north part of the county and the Saline river crosses the southwest corner of the county with twelve tributaries, watering the southern part. Many of these streams are fed by springs that are accessible throughout the year to the immense herds that feed on the prairie.

There are few counties where the well water is more uniform in taste and purity than in Graham. The vast sheet of water which underlies this section of Western Kansas is fed from the Rockies and can be found at a depth of from 30 to 175 feet, at an average of 60 feet.

The soil is a rich loam of a prevailing depth of 1 to 3 feet, under cultivation, produces immense crops of cereals and grains and Graham county's hay and alfalfa out put rivals that of any of her sister counties.

It would be unfair to Graham county to fail to mention her abundance of buffalo grass, which feeds her vast herds the year round.

An inexhaustible supply of building stone, lime stone and brick clay can be found throughout the county.

The outlet from this vast agricultural and stock region is through the Union Pacific R. R., which crosses the central part of the county from east to west, the Missouri Pacific, which is accessible to the north part of the county and the main line of the Union Pacific to the southern part.

Though Graham county boasts of no large towns she is especially favored with a goodly number of trading points, and there is scarcely a place in the county that is not within five miles of some Post Office and general store, where all the necessaries of life can be obtained.

Hill City, the County Seat, a lively town of 1000 people, is in the central part of the county and is on the Union Pacific R. R., as are Penokee, Morland and Bogue.

Other trading points are Nicodemus, Leland, Happy, Hoganville, Gradan, Scio, Togo, St. Peters, St. John, Roosevelt and Blackburn, with Studley on the west and Damar on the east county line. Within a few miles of the county are Wakeeney, Edmond, Lenora, Densmore and Logan, each a railroad point.

This happy land of peace and plenty needs no encomium of ours and we do not say this in a boastful way.

To the pioneers who braved the elements and sought the prairies in schooners, this is but the well known and praiseworthy record of their strenuous careers.

But, to the man of thrift and energy and intelligence, with little or no means—the man who desires a good opening in a country full of possibilities where he can build a permanent home and lay by some savings each year—to him this is a message of opportunity and promise.

The 2200 quarter sections of land in our county that are unoccupied are offered for sale at from 10 to 25 dollars an acre and the possibilities of each acre are unlimited.

Come west—this message is to you, young, middle-aged and old, and build yourself into our great future.

## HILL CITY.

Hill City, like Kansas, was builded by great effort and hard struggles and the future for her is full of promise. Her history reads like fiction—it is a living poem, the best illustration of the motto of our great state that can be found within her borders. A great heroic stormy epic of more than Homeric grandeur is the story of her growth. She has come up through many difficulties,—drouths, hot winds, cyclones, county seat fights, prairie fires, but she has ever kept her face towards the Sun of Progress, and these difficulties are as “a tale that is told.” Today the air is full of prosperity. The rumble of the locomotives, the shrieks of the whistles, the whirl of the wheels of industry are born to the ear of the prosperous happy citizen. The strike of the carpenter’s hammers is incessant and homes, for which there is a constant demand, are growing rapidly under the hands of the mechanics.

Hill City is not a one-man’s-town—it was builded by the people. She has the confidence of the entire county as is demonstrated by the hundreds of her farmer friends who crowd her streets on Saturday. To these friends she is indebted for her marvelous growth and phenomenal business prosperity. Hill City, unlike most western towns, has grown rich with the producers and not off of them. Competition is close,—merchants buy and sell to one advantage, but prices are reasonable and the country folk do not feel that out of the exorbitant prices paid to them the town is afforded luxuries and advantages of which they are deprived. We have borne the trials of adversity, and shared the joys of prosperity together. Hill City, the peerless gem of the prairies, lies in the central part of the county, on the Solomon River. It was surveyed in 1880 and incorporated in 1882. The surveying for the railroad precipitated one of the fiercest county seat contests that was ever waged with five towns contesting. In 1888, the year that the railroad was completed, Hill City was made the County Seat. It bears the name of it’s founder and first mayor, W. R. Hill.

During this County Seat contest several newspapers were launched; among them the Reveille. That same energy, ambition, and determination that characterized the people in the contest of the eighties, is now turned into business channels and marks each business man of Hill City today—he cannot be excelled in enterprise and knowledge of shrewd business methods. Some sixty business houses are supplying the demands of the people with mutual satisfaction and advantage to the patron and the proprietor. The homes and business houses are connected with a well equipped telephone system and county lines are numerous. Mail is carried daily over three rural routes running out of Hill City. Hill City is the center of county business owing to her well stocked business houses also to her two grain elevators and the fine new flour mill recently established. The town boasts of many neat well kept residences and there is scarcely a business man that does not own his home free of mortgage. This is not a landlord and tenant town. The many eastern land buyers and commercial men who crowd Hill City, proclaim with one accord that she is the best hotel town between Salina and Denver. Five good hotels flourish, two of which are two-dollar-a-day houses and maintain transportation service to and from every train.

Owing to Hill City’s two large and well equipped opera houses her people are favored with many theatrical attractions during the season.

Just north of the City is Creighton Athletic Park where all summer sports are carried on. Hill City has two base ball teams, two tennis clubs, three basket ball teams and an enthusiastic riding club. We are not unmindful of advantages for learning. An imposing stone structure of eight well equipped rooms has recently been built where a corps of efficient teachers presides over the 220 school children for nine months out of the year. Social and religious opportunities are many. Hearty hospitality, born of the remembrance of the time when they too were strangers, marks the residents of the entire county. Coming west does not mean isolation, or the giving up of any part of social or religious life. Many are the opportunities for advancement in culture and refinement. And Hill City knows no "400", there is an open free easy enjoyment peculiar to the west. Religion is a strong element in the life of the people. Numerous church organizations are represented and nearly every person can find a home of his faith. There are five churches in Hill City. The Presbyterian church has a neat edifice worth about \$2000.00 and is free from debt. The church has recently been renovated and presents a very attractive appearance. Rev. Keeler is the present pastor. The parsonage is a stone structure valued at \$2000.00. Rev. Holt is the pastor of the First Baptist church, and the building in which he holds regular services is valued at \$2200.00. The christian organization is erecting a \$3000.00 stone building. Rev. Hibbs is the pastor. The Methodist Episcopal church was organized in May, 1889, by Rev. M. J. Bailey. Their property, church and parsonage is worth \$3700.00. The present pastor is Rev. Shuler. Two African churches are maintained, the A. M. E. having just purchased a \$2000.00 building.

Numerous fraternal organizations and lodges are supported by the people. The Mason's lodge was chartered in '85 and has always maintained an active organization. The present membership is 90, with property valued at \$1200.00. A. C. Inlow is the present Worthy Master. The Odd Fellows organized a year before the Masons with Synder Horton as N. G. Today the lodge numbers 95, with W. W. Justus as N. G. Their property is valued at \$2400.00. In 1893 the Woodmen began operations with 27 members and F. D. Turck as presiding officer. They have increased this membership to 78 with Grant Morris as Venerable Counsel. Each of these orders has a flourishing Woman's Auxiliary. Eight years ago was established the fraternal insurance order known as the Triple Tie. It carries today a membership of 80, each carrying insurance. It's president is George Ambrosier. The Workman are well represented with 40 members with policy holders. The M. W. is C. E. Dazey. About a hundred members of the G. A. R. are located in Graham conuty, a small number of them being residents of Hill City. This number organized in 1880 and still hold regular monthly meetings. The officers are: Captain Justus, Post Commander; George Harrison, Vice Commander; C. Fountain, Junior Vice Commander; Mr. Byerts, Adjutant; G. H. Martin, Quartermaster; Wm. McDowell, Sergeant; James Gordon, Chaplain; D. M. Smith, Guardian; N. Crank, Guardian; Wm. McClure, Quartermaster Sergeant.

Hill City boasts of a strong and active W. C. T. U. Literary and social clubs are found throughout the city. In short Hill City furnishes ideal opportunities for activity in business and social life. It is a good place to live; a good place to own a home; a good place in which to be-

come prosperous; a good place to rear a family. We think we have a future of unlimited possibilities. We aspire to be the grain and stock market of the west. The Chicago of the prairies.

## DIRECTORY.

### Merchants.

Alliance Store.  
 Byerts Book Store.  
 Brooks Harness Shop.  
 Brown Drug Store.  
 Beardwell's Meat Market.  
 Broyles Grocery Store.  
 Boston Department Store.  
 Balleau Pool Room.  
 Coner's Barber Shop.  
 Creighton's Creamery.  
 Farmer's Lumber & Coal Co.  
 Foster Bros. Feed Store.  
 Gore Music Store.  
 Grecian Drug Store.  
 Hill City Mercantile Co.  
 Hub Clothing Store.  
 Kerns Lumber Co.  
 Kackley Department Store.  
 Lee Photograph Gallery.  
 McManis Meat Market.  
 McManimie Flour & Feed Store.  
 Palmer Shoe Store.  
 Peoples Supply Co.  
 Rollow Photograph Gallery.  
 Smith Dry Goods Co.  
 Thompson Furniture Co.  
 Wetzels Hardware Co.  
 William's Dry Goods Store.  
 Keleher Barber Shop.  
 Alley's Billiard Hall.  
 Wallace and Eric's Store.  
 Mrs. Alfred's Millinery Co.  
 Lawless Lumber Co.

### Doctors.

Dr. Lottie Findley.  
 Dr. I. Parker.  
 Dr. A. H. VanDuyn.  
 Dr. John Arthur Bundy.

### Dentists.

M. A. Gupton.  
 Dr. Howe.

### Ministers.

Rev. Holt.  
 Rev. Shuler.  
 Rev. Hibbs.  
 Rev. Keeler.  
 (Colored 2).

### Real Estate.

Kansas Title Land and Loan Co.  
 D. J. Hanna.  
 W. H. Hill.  
 F. J. Howland.  
 T. H. McGill.  
 A. J. Rice.

### Banks.

American State.  
 Farmer's and Merchants.  
 Graham County State.

### Grain Companies.

Graham County Grain & Coal Co.  
 Graham County Mill and Elevator Co.  
 Hoffman Elevator.  
 Morris Grain Co.

### Hotels and Restaurants.

Funkhousers Restaurants.  
 Hotel De Shoup.  
 Gill's Restaurant.  
 Star Restaurant.  
 Scherer House.  
 Kibber's Restaurant.  
 Pomeroy Hotel.  
 Simpson's Restaurant.  
 Wheeler Restaurant.  
 Farmer's Hotel.

### MECHANICS.

#### Painter and Paper Hanging.

C. P. Alexander.  
 W. W. Goff.

#### Contractor.

Wade Justus.  
 Mr. Nevins.  
 Dave Diehl.

#### Well Driller.

A. B. Pipes.  
 T. S. White.

#### Blacksmith.

Mr. McCord.  
 Geo. Foltz.

#### Stone Mason and Plasterer.

Chas. Hutchison.

#### Draymen.

T. F. Goff.  
 Mr. Brown.  
 Mr. Maulsby.  
 Bert Bruce.  
 G. M. C. Montgomery.

#### Attorneys.

H. J. Harwi.  
 G. W. Jones.  
 F. D. Turck.  
 R. V. Wilcox.  
 John Dawson.  
 W. M. Roberts.  
 W. L. Sayers.

#### Livery.

A. J. Lovelady.  
 A. R. Mort.

#### Newspapers.

Hill City Republican.  
 New Era.  
 Reveille.

## PUBLIC SCHOOLS OF GRAHAM COUNTY.

Educational conditions in Graham county, are on a par with any of her neighboring counties and superior to some.

As soon as any section of the county has been opened up for settlement one of the first signs of the community's permanency has been the school house. No one under the present policy has been compelled to move out of any community in order to avail themselves of school privileges, and it is hoped that soon High School privileges will be in the reach of all.

In the county there are 84 school districts where school is maintained for an average period of 6 months each year.

There are 91 teachers employed at an average wage of 45, to teach the 2647 children of school age, for which Graham county drew from the state fund in 1905, \$2136.41.

The property valuation of the county, for school purposes is \$1,727,735.00.

A tax of one mill on this valuation would assure Graham county \$1727 for the maintenance of a county high school.

The Hill City High School, though young in years, needs no apology, it is one of the very best in this section of the state. It is well organized and the students are earnest and intelligent; they are enthusiastic about their school and devoted to their class rooms. The teachers are capable and strong and know thoroughly the subjects they teach.

Hill City feels proud of her well conducted and efficient High School, and gives it her heartiest support. We hope that it will be made a county High School soon, as more funds will be available and no tuition would be charged to pupils of the county.





## Superintendent Frank Blackburn.

The subject of this sketch, Superintendent Frank Blackburn, was born in Pennsylvania in 1870, and in 1885 came to Graham county with his parents who homesteaded in Hill City township. He received his education in the schools of Mount Pleasant, Pennsylvania. In 1887, when he was but 17 years of age, Mr. Blackburn received a teacher's certificate and began what proved to be his life work.

No man has been so closely in touch with the educational life of Graham county for the past 18 years as has Mr. Blackburn. 16 years of that time he taught with marked success in the country schools during the winter months, and attended to the duties of the farm, the remaining months of the year. The winter of 1904 and 1905, he was the superintendent of the Hill City schools and was the same year elected to the County Superintendency.

His term in the Hill City schools was decidedly successful, but the office of County Superintendent needed him and he was chosen by the people to fill that place.

Our people recognized that Graham county is a county of homes, and they realized the importance of their educational institutions in fostering the growth of these homes.

The schools of the county have done and are doing more to promote the healthy growth and desirable citizenship than all other agencies combined.

The success of these important institutions depend much upon the Superintendent and in selecting Mr. Blackburn for the place the people chose wisely and well.

He is thoroughly alive to the interests of each and every one of the schools, and his practical knowledge has been of unestimable value to the teachers of the county.

Mr. Blackburn has a strong personality and genial manner, and would have risen in any vocation or profession. His sterling quality of head and heart have won for him a high standing among Graham county people.

In 1893 Mr. Blackburn was married to Miss Essie Worcester and to them have been born 3 bright boys. Mr. and Mrs. Blackburn live in their neat 5 roomed cottage in Hill City, but still own their fine 480 acre farm which was formerly their home.

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## D. J. Hanna.

Thirty-seven years ago, when the locomotive, the fore-runner of civilization, had traversed Kansas only as far as Junction City, and the spirit of emigration was abroad in the eastern and central states, Hanna came with his fathers family from Randolph county, Illinois, to Clay county, Kansas. Mr. Hanna homestead in that county the farm on which he still lives. It was here that the subject of this sketch, D. J. Hanna grew to manhood.

In 1888 Mr. Hanna came west to Graham county, assumed the care and began the cultivation of his father's 800 acre farm near Bogue. He was a great success as a farmer and was the first man in the county to raise wheat on a large scale, planting one year 1600 acres to that grain.

One September day in 1892 Mr. Mudge who had charge of the B. & M. lands in western Kansas, drove out to Mr. Hanna's farm and found him riding a drill in one of his fields.



Arrangements were then and there completed, by which Mr. Hanna took charge of the Graham county lands. It being necessary to transact business in the county seat, Mr. Hanna hired a man to take his place in the field, and drove to Hill City with Mr. Mudge that afternoon. He immediately opened an office and became engaged in the real estate business, in which he is still engaged.

Because he was instrumental in bringing Mr. Hanna to Hill City, Mr. Mudge did a three-fold service. The land company has demonstrated its approval of his business methods by retaining him as its agent through these 14 years. Hill City's history without the name of D. J. Hanna would be like the play "Hamlet" with the part of Hamlet left out. He has been one of the most prominent factors in the upbuilding of his home town. And Mr. Hanna's present prosperity demonstrates well that this move was not wholly unfortunate for him.

Today Mr. Hanna owns 4800 acres of Graham county land which he holds as a safe investment and not a speculation. Practically all of his land is improved, the greater part of it being planted in wheat.

His town property consists of a large, well furnished, modern hotel valued at \$14,000.00, the Hanna block worth \$5,000.00 the home property, which is the finest in Hill City, in addition to a number of town lots.

Mr. Hanna has always been a firm Republican and has done the party service in the local organization. His energetic work for the advancement of the section in which he resides has been appreciated and recognized by his fellow citizens.

In 1896 and 1897 he represented Graham county in the Legislature

and for six years he was a member of the Republican State Central Committee.

In 1900 he was a delegate to the Republican National Convention, that nominated McKinley for the Presidency, and has served the State of Kansas four years as Lieutenant Governor and President of the Senate.

Never in his political career has D. J. Hanna been a disappointment to the people who have put their trust in him, and Graham county has reason to be proud of his official record.

And Mr. Hanna is proud of his home town and county. The reports of the great metropolitan dailies which have chronicled his arrival in their city have received their information from the hotel registers which always read: D. J. Hanna, Hill City.

Mr. Hanna is a young man, and for him as for his county the future looks exceedingly bright. David J. Hanna was married, January 1st 1905 to Miss May Keleher of Hill City.

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### Thompson Furniture Company.

The Thompson furniture stores, located on Pomeroy Avenue and on Main street, stand in the front rank of the leading commercial enterprises of the city, and are in every sense of the word metropolitan concerns.

These two stores are filled with a line of furniture, as elegant and up-to-date as any to be found in western Kansas. The firm makes a speciality of high grade stock, and always have on the floor the very latest designs at reasonable prices. A well stocked undertaking department is a feature of the Main street store. Few houses are better equipped for embalming and conducting funerals. They have also a fine rubber tired hearse.

Mr. Anson Thompson, who has charge of this department, is a licensed embalmer by the State Board of Health.

Mr. Thompson bought the business three years ago and in that time has doubled the stock until, at present, it is valued at \$10,000.00. He owns the Pomeroy avenue store room worth \$3,000.00. The basement under this room, which is 25 by 96 is being finished for a store room and work shop. This will make additional room on the first floor which will be filled with a full line of pianos.

Mr. Anson Thompson, the head of the firm is a young man of exceptional business ability and marked integrity and has the confidence of the entire county.

He came with his parents to Graham county 20 years ago and settled on a farm on Bow Creek, 11 miles north of Hill City. He still owns the farm which is valued at \$25,000.00, but devotes his entire time to his Hill City business.

Since the death of his father, 12 years ago, he with his mother has managed the estate for the four younger children.

The Master hand with which he has handled these business affairs, marks him as one of the reliable business pillars of Hill City for years to come.

## Kackley's Department Store.



In every city there are examples of those whose special business pursuits, whose prominence in matters of public enterprise, and whose records of integrity, energy, untiring industry and grit make them objects of note. This was never more fully exemplified than in the business career of O. B. Kackley.

Twenty years ago he came to north Graham county with some \$10,000.00. By his speculation in lands in boom times, which later depreciated in value; by his going security on notes for friends with full amounts to pay; by his energetic and enthusiastic part in the county seat fight for Hill City which cost him some \$1,000.00, he reduced his means to zero and began business anew eight years ago.

Mr. and Mrs. Kackley started with a \$20.00 stock of notions, and by their perseverance and genial manner have increased their business until today the Kackley Department Store owns a \$15,000.00 stock of goods and the \$6,000.00 building in which its business is carried on.

Four well stocked departments are maintained with six clerks to care for the wants of the many patrons.

Mr. and Mrs. Kackley feel assured of Graham county's growing prosperity and on the strength of this confidence have, this year, increased their stock \$3,000.00. Their sales of the first four months of 1906 exceed those of 1905, \$3,100.00, showing that their confidence was well placed. A deal is being closed by which their two large store rooms will be extended 25 feet.

In writing of the prosperity and success of the Kackley Department Store, the article would not be complete without mentioning, particularly,

an energetic partner in the business, Mrs. N. S. Kackley who enjoys the fullest confidence and esteem of this community and has worked untiringly in the interest of the store.



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**Olive M. Kackley.**

In no century previous to the one just past have women made such rapid progress, and in no county, but ours, have the uncrowned queens wielded the scepter with such discriminating ability. Woman's field of labor is no longer limited to household duties but she is found in all lines of business and in all professions, and Hill City has her full quota of these modern business women, among whom is Olive M. Kackley, the present Register of deeds.

She was born in Blue Springs, Nebraska, July 11, 1881, moved to Republic county, with her parents and later to Densmore, where in 1886 her mother died.

In 1889 Mr. Kackley remarried and brought his wife and two children Olive and Kenneth to Hill City.

Miss Kackley was always fond of dramatic work, and has engaged in numerous contests, the first being the Demorest contest when she was 12 years of age. She won in this and many other contests, and through all of her busy life, she has given much time and attention to elocution.

Miss Kackley is an elocutionists, a musician, holds a first grade teachers certificate, has acted as postoffice clerk and saleslady, has given recitals and taught music and oratory, and was at the time of her election Graham county's youngest official, being but 21 years of age.

She has served two terms as Register of Deeds being elected the second time by the largest majority received by any candidate in the county, showing that she gave perfect satisfaction while in office.



The office is kept in most perfect order. Deeds are always filed upon presentation and immediately recorded and nothing lays in the offices.

Miss Kackley has always made her own way and depends entirely upon her own resources.

She is a good business manager and owns three quarter sections of land all improved and valued at \$5,800.00.

In addition to her savings invested in lands, she has made several trips to points of interest in the United States.

But her life work is dramatic work and she is ambitious to perfect herself in this art, anticipating, at present, a years trip through Europe, visiting dramatic centers, and making a study of the work; and later returning to take a course in some of the leading American schools of oratory.

As an elocutionist, Miss Kackley has done considerable work among the people and is quite a favorite. She has helped all church and charitable institutions in the county, and has furnished several school houses with organs, libraries and book cases by her entertainments.

These are some of her press notices: "Miss Kackley is a master in impersonation and her declaiming was cheered to an echo each time she appeared."

"Miss Kackley of Hill City gave several readings and impersonations which not only delighted all, but impressed her hearers with her ability as an elocutionist."

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#### A. E. Kern's Lumber Company.

In every city there are examples of those whose special business pursuits, whose prominence in all matters of public enterprise and whose records of integrity, energy and untiring industry make them objects of

note, not alone in their special fields of labor, but where ever exalted commercial reputation is recognized and respected.

A more striking example of the reward which always follows honest efforts, close application to correct business methods and untiring energy was never more fully exemplified than in the business career of A. E. Kerns.

Albert E. Kerns was born in Wyoming, Illinois, and came with his parents to Plainville, Kansas in 1885, when he was but 16 years of age. The family pioneered until the death of the father when the step-mother, two sisters and one brother moved to Topeka where they now reside.

At the age of 21 years, Mr. Kerns entered the employ of the Baker-Greenleaf Stock and Grain Co., of Atchison, Kansas, trading in grain and stock throughout western Kansas.

During the drouth and crop failure of 1893 and 1894 he took a bunch of cattle to Nebraska to feed. It was at Nebraska City, that he met and married Mrs. Kerns.



In 1896 and 1897 he bought for Mr. Baker the 10,000 acres of Graham county land, since known as the Baker Ranch. For 5 years Mr. Kerns was manager and overseer of the ranch and it was during that time that most of the improvements were made.

When the ranch was first operated Mr. Kerns worked under many disadvantages, either sleeping in a tent or driving six miles to Edmond for the night.

But the improvements came, and he soon had a ranch home with all the comforts and many of the luxuries.

In 1902, Mr. Kerns moved to Hill City and engaged in the lumber business. As an evidence of his explicit confidence in Mr. Kerns' business judgment, and great regard for him personally, Mr. Baker, in whose

employ Mr. Kerns had been for 12 years offered to assist him in a financial way and become a half owner in the Kerns' Lumber Company. Their stock today is valued at \$10,000.00, evidencing a rapid growth in the business which promises to be even greater in the future.

Aside from his business Mr. Kerns owns 720 acres of the well watered pasture land, 9 miles southwest of Hill City.

He has never lost interest in live stock and today owns 475 head of cattle worth \$12,000.00, which he intends to fatten for the market. In addition to this business building, he owns a fine \$4,000.00 residence in Hill City. It is one of the most modern and best kept homes in our city. The intention bears every evidence of the elegance of taste and knowledge of the art of homemaking which characterizes Mrs. Kerns.

Two beautiful and promising little daughters make glad this pleasant home.

Mr. Kerns wishes nothing better than Graham county for a place to live and a place to thrive. He considers limitless, the possibilities of Graham county. To quote from him, "Land purchased today at \$15.00 an acre is a better investment than the same land at \$3.00 to \$5.00 an acre, fifteen years ago."

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### John S. Dawson, L. L. B.



We here present a half tone of a Graham county lawyer who at present is "making good" as Assistant Attorney General of Kansas.

John S. Dawson was born at Grantown, Scotland, in 1869. He was educated at Knockands High School and Robert Gordon's College, Aberdeen. He emigrated to Illinois, and later to Kansas, settling in this county in 1888. He took a homestead in Gettysburg township and taught a district school for several years. In 1894, he was elected Principal of the Hill City school; and, in 1897, was chosen Principal of the WaKeeney High School. In 1898, Mr. Dawson was admitted to the bar, having been tutored therefore by Henry J. Harwi, Esquire, the leader of the bar in this

part of Kansas for a quarter of a century.

Returning to the principalship of the Hill City Schools in the autumn of 1898, Mr. Dawson resigned at Christmas that year to accept a Clerkship in the State Treasury at Topeka, for the purpose of further qualifying himself for the profession of law. He attended evening law lectures for three years, conducted under the auspices of the Topeka Young Men's Christian Association. Later he attended lectures at Washburn College Law School and received the degree of Bachelor of Laws from that institution.



In 1903, Mr. Dawson was appointed Chief Clerk in the office of the Attorney General; later he served as Second Assistant; and, in June, 1905, was appointed Special Assistant Attorney General, which position he still occupies. Mr. Dawson is recognized as a thoroughly competent and conscientious official. He gives the state the same loyalty and zeal that a true lawyer gives to his private clients. Perhaps his best work has been accomplished in the last year when he successfully carried through a series of suits involving over one hundred thousand dollars belonging to the Kansas School Fund being invested in a multitude of small amounts in municipal bonds of the counties and school districts of southwest Kansas and Oklahoma during the boom, and which the people of Kansas have for many years considered practically worthless. By sagacity, tact and tireless industry, both in litigation and by judicious compromises, the great sum has been rescued and adjusted where its safety is assured.

Aside from his official duties, Mr. Dawson has a very satisfactory private law practice. He is also an author and public lecturer of more than local note, and his services are continually in demand at lyceums and at high school and college commencements. He has recently delivered a course of lectures on Roman Law at Washburn College. His lectures, "Aaron Burr," "Court and Camp of Napoleon," and "Under the Dome,"—the last a political lecture,—have both added to his reputation and put money in his purse.

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#### Smith Dry Goods Company.



People in this section of the state frequently feel that because of their distance from the great markets, and the necessarily small trade the local stores must carry a small and inferior line of goods. Owing to this

misconception, the mail order business of Graham county is some 100 per cent greater than it should be.

The error in such an opinion is readily seen when you visit the Smith Dry Goods Co.'s Store. People from the east who enter this establishment are surprised when they observe the complete and excellent line of goods in each of the departments.



Traveling men frequently remark about the new, up-to-date and well selected line of goods which they handle.

The one idea in the conducting of this house seems to be to furnish a reliable trading place for the people where they can buy everything at a uniformly small per cent over the cost in large quantities.

Purchasers are studying economy and not only demand reliable, tasty goods from which to make their selections, but also keep a watchful eye on prices. Under these conditions the Smith Dry Goods Store is growing rapidly.

The establishment maintains four well-stocked departments in their three big store rooms, two of which are 25 by 80 feet and the third 50 by 30 feet, with finished basement. The dry goods department is replete with everything that pertains to that branch—new and pleasing patterns in dress materials, plait and fancy hoisery, newest designs, in handkerchiefs, laces and ribbons, and a most satisfactory line of linens and domestics. This department makes a specialty of ready made clothing, the Waterloo wrapper, the Heatherbloom skirt, and also of the F. P. and College Girl corsets.

Their last season's cloak sales are deserving of special mention. They sold over 300 cloaks during the season, 90 of them being disposed of in two days.

Manufacturers of foot wear are turning out great varieties of styles, colors, and qualities and a visit to the department will reveal to you shoes

in patent, black and tan leather and canvass, and shoes for heavy service and dress occasions. Their leader is the famous Sunflower Shoe. All sizes of mens, womens, and children's shoes are carried.

In the clothing department on the second floor are to be found suits for men and boy's, that look well, fit well and wear well. The stock of hats and caps are equal in quantity, quality and style to those in many large eastern houses. Here also can be procured a handsome receptacle for your clothing, everything from a small grip to a mammoth saratogo.

Though merely carpets samples are carried now they are anticipating putting in a complete department in the near future. The grocery department carries a great stock of staple and fancy groceries and nothing the most fastidious housekeeper could desire that cannot be found here. In connection with this department is to be found a good line of queensware and shelf hardware.

One can scarcely conceive that this store has been organized but fourteen months. April 1st, 1905, they began business with a \$15,000.00 stock, which now invoices at \$25,000.00 Mr. Frank Smith the manager came to Kansas eleven years ago from Beatrice Nebraska, and bought a farm near Roscoe. Three and one-half years later both Mr. and Mrs. Smith accepted positions in the Mellott General Merchandise store in Hill City. When a year later this store was destroyed by fire, Mr. and Mrs. Smith established a general merchandise store at Bogue and conducted the business for three years when they came to Hill City and opened the present Smith Dry Goods Store.

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### The Farmers and Merchant's Bank.



The Farmer's and Merchant's Bank of Hill City has the distinction of being the oldest bank in Graham county, having been founded by J. C. Sturtevant in Millbrook in 1886, but was moved to Hill City in 1888.

This bank has had a long and successful career, passing through various panics, boom periods and seasons of depression and has been unaffected by any of them.

At one time in its early history Graham county had seven banks; all of them closed their doors and suspended payments except the Farmer's and Merchant's bank, which had the distinction of being the only bank in the county for five years.

This bank paid all demands and extended such accommodations to its customers that their business was in no way crippled during the darkened days of the panic and the dullest months of depression.

The Farmer's and Merchant's bank owns its own building valued at \$7,000.00, one of the best corners in town, a two story stone building with a large fire proof vault.

Its funds are guarded by an electric burglar alarm system and its aim is to afford its depositors and stockholders every possible security against loss.

The officers of the bank are J. C. Sturtevant, President; W. H. Hill, Vice President; E. E. Mullaney, Cashier; R. B. Garnett, Assistant Cashier. The directors are, J. C. Sturtevant, W. H. Hill, R. Garnett, E. E. Mullaney, C. E. Webster, Alvin Law, James Walsh, A. J. Rice and L. Meyer, Jr.

The \$10,000.00 of capital stock with which the bank was organized has been increased to \$25,000.00 with a surplus of \$15,000.00.

This bank is rated as one of the substantial institutions of the county. While its growth has not been rapid it has been sure and the confidence its patrons have in its management warrants a steady growth in the future.

The F. and M. Bank is a time tried institution, a panic proof bank of more than local importance and is regarded as a safe and sound repository for funds.

The following is an official report of the condition of the Farmer's and Merchant's Bank at the close of business on the sixth day of April, 1906:

#### RESOURCES.

|                               |              |
|-------------------------------|--------------|
| Loans and discounts. ....     | \$102,446.11 |
| Overdrafts. ....              | 1,267.50     |
| Bank Building. ....           | 4,541.21     |
| Furniture and fixtures. ....  | 1,866.96     |
| Expense account. ....         | 861.33       |
| Bonds and warrants. ....      | 10,000.00    |
| Cash and sight exchange. .... | 36,488.44    |
|                               | \$157,471.55 |

#### LIABILITIES.

|                             |              |
|-----------------------------|--------------|
| Capital Stock. ....         | \$ 25,000.00 |
| Surplus. ....               | 1,500.00     |
| Undivided Profits. ....     | 9,606.30     |
| Interest and exchange. .... | 2,463.64     |
| Deposits. ....              | 118,901.61   |
|                             | \$157,471.55 |

Mr. E. E. Mullaney, the cashier of this bank is well known throughout this portion of the state and universally recognized for his public spirit and business ability.

His history is closely connected with that of Graham county, having

been in the county since 1882. He came from a farm in Illinois and settled on a ranch south of Bogue, but later became engaged in the mercantile and grain business.

On January 4th, 1896, Mr. Mullaney, came to Hill City, bought stock in the Farmer's and Merchant's Bank and became its cashier.

He owns eight quarter sections of land, valued at \$15.00 an acre and is a stockholder in the Smith Dry Goods Store. He also owns a \$3,000.00 home which is one of the most modern and comfortable homes in Hill City. The grounds show the exercise of much care and good taste, in their fine trees and many flowering shrubs.

Mr. Mullaney's family consists of a wife and one daughter, an attractive and promising girl of 16 years. His aged mother is also a member of the household.

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### R. B. Garnett.



Sometime over a quarter of a century ago, when this flourishing commonwealth of Kansas was in its infancy, and shortly after the first settlers had come to Graham county, Mr. Garnett of Page county, Iowa, came to seek his fortune in the unsettled west. He was poorly endowed with this world's goods but possessed a large amount of intellect, pluck, energy and confidence in himself and the country of his adoption. Mr. Garnett took for his homestead a part of what is now Hill City.

Robert B. Garnett the subject of this sketch, was but 10 years of age in 1879, when he came with his parents to Graham county.

He received his education entirely in Kansas, graduating in the first class from the Graham county public schools, and attending the Stockton Academy and the Salina Normal.

During his early manhood he clerked in several stores, among them

the Boston Cash Store and Mellotte's Mercantile Store. But in the autumn of 1897 he was elected to the office of County Clerk on the Populist ticket and two years later was reelected. This position Mr. Garnett held with honor to himself and credit to his party. The duties of office are exacting, and it is a position that calls for men of intelligence and clerical ability. He established the fact that he was methodical, competent and industrious.

In the last term of his official service Mr. Garnett formed a partnership with P. A. Moyer in the mercantile business. On his retirement from office he bought Mr. Moyer's interest in the store and became sole proprietor.

In 1903 a partnership was formed with A. G. Morris, W. Sayers, and P. A. Moyer, the stock was increased and the store began business under the name of the Hill City Mercantile Co. This partnership was dissolved in January of 1906 when Mr. Garnett sold his interest in the store.

In 1904 Mr. Garnett bought stock in the Farmer's and Merchant's Bank and became its assistant cashier. He has a reputation for being honest, courteous and accomodating to all customers and is a valuable acquisition to the bank force.

Mr. Garnett was married to Miss Ola Clark in 1904, while she was County Superintendent of Graham county.

He owns two quarter sections of land in Millbrook township, eighty acres north of Hill City and a number of town lots in addition to his neat, well kept cottage of six rooms.

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**J. P. Pomeroy.**



The subject of this sketch was born in Cincinnati in 1837 and moved to Boston in early manhood. His father was a financier and was associated with J. Gould in railroad enterprises.

J. P. Pomeroy's wife and daughter are buried in Boston while his eldest daughter and sole heir is married and, with her husband lives in that place.

Mr. Pomeroy has been a tourist in many lands, and there are but few countries on the globe with which he is not familiar.

His varied experiences and many years of contact with men have made him an interesting personality, and the story of his life is like a most interesting book.

Mr. Pomeroy inherited not only his father's wealth but also his keen commercial insight and good financial judgment, and today has many and varied business interests, which make him one of the greatest developers, improvers and promoters of the Great West. And not the least important to him, and by far the most important to us among his many business interests, is his interest in Graham county and subsequently in Hill City.

Few small western towns are so fortunate as is Hill City in having so altruistic a friend. For twenty years he has never lost faith in the possibilities of this county and has given evidence of his confidence in a most substantial manner.

Mr. Pomeroy is a heavy owner of western Kansas lands, and bought most of his 60,000 acres in this vicinity in 1885, with a total investment in western Kansas of something over \$500,000.00. Since that time Mr. Pomeroy has never withheld his personal interest or check where the advancement or growth of Hill City's best interests were concerned. Among his chief investments in and around Hill City are, the Boston Store, which building he still owns and values at \$10,000.00; the Pomeroy Hotel a well furnished, modern commercial house, worth \$9,000.00; some forty residences, built in 1890 of which he still owns five; a number of good business buildings and twenty stone cottages which are now being erected and sold as soon as completed.

Mr. Pomeroy built and gave to Graham county, the Court House which cost him \$20,000.00. He is the heaviest taxpayer in the county, having paid an average of \$5,000.00 annually into its treasury for some 20 years.

Perhaps his greatest gift to Graham county, even to the Great West is the promotion of the Campbell system of soil culture. Prof. Campbell had been unable to interest capital in his theory and, not having sufficient means to develop it, had been unable to make it practical. Mr. Pomeroy gave evidence of his interest in the agricultural interests of Graham county, when he established and maintained the Model Farm of 480 acres, for the trial of this proposed method of farming. Every production of this soil has been tested under this system on the Model Farm, and the yield has, in almost every instance, been three times that of the average. Mr. Pomeroy's interest in the benefits of this system has caused him to establish such farms throughout the semi-arid districts of the west, in Texas, Wyoming, Colorado and Arizona, and many thousand acres of arid land have been reclaimed for agricultural purposes through his efforts. Recently our Model Farm was sold to H. H. Barbee.

Mr. Pomeroy has put on the market all of his Graham County lands, and his instructions to his agents have been to sell as far as possible in small tracts, and without exception to honest, reputable citizens, thereby making the sale of each section, a gain of a good citizen to Graham county.

Among the many interests which are claiming his attention are his offices as President of the Farm Land Development Company, President and Treasurer of the Pomeroy Investment Company, and heavy stockholder in various mining concerns. All of his business interests are managed at his headquarters in Colorado Springs, which place Mr. Pomeroy considers his home.

He has been in Hill City for the past month and is enjoying unusual good health. One would scarcely think, when talking with Mr. Pomeroy, that he has spent some 70 years in so strenuous a manner as his vast business interests would indicate, and, lightly indeed, has he borne the burdens of an active life of three score years and ten.

His interest in Hill City is growing and, with his practical and prophetic eye he reads for her a prosperous future. He is making final arrangements for three new store buildings, and for several blocks of cement side-walk which will mark the streets lined by his buildings, besides the 20 new residences. (See illustration at the head of this article.)

Mr. Pomeroy contemplates giving to Hill City a beautiful park and has in view other benefits which will be of great value to our flourishing town.

Great, indeed, are Hill City's prospects so long as Mr. Pomeroy's interest is so evident.

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#### American State Bank.



The history of the American State Bank has been an unbroken record of progress since its inception. It has been conducted upon the soundest and most conservative business principles, and its management is characterized by sagacity, energy and ability, coupled with liberality and honorable methods, closely identifying itself with the many movements



that have helped in the growth of the city and contributing liberally to its prosperity. Not only does it aid in the upbuilding of the town, but fosters many business undertakings by affording financial aid.

The American State Bank was opened for business in January, 1905, with J. F. Rowe as president, Sol Hutton, vice president, E. V. Cumberland, cashier and I. R. Mort assistant cashier.

They do a general banking business, extending courtesies when consistent with the sound rules of banking which have characterized the institution since its beginning. It has made itself a bank of the people and has acquired a general and deserved popularity.

Though a young institution it ranks third in the county, in the amount of deposits.

The following is an official report of the condition of the American State Bank at the close of business on the sixth day of April, 1906:

RESOURCES.

|  |              |
|--|--------------|
| Loans and discounts. ....                    | \$ 54,391.91 |
| Loans on real estate. ....                   | 500.00       |
| Overdrafts. ....                             | 5,223.74     |
| Expense account. ....                        | 573.91       |
| Cash items other than reserve items. ....    | 506.45       |
| Cash and sight exchange, legal reserve. .... | 19,702.49    |
| Total. ....                                  | \$80,898.50  |

LIABILITIES.

|                                |             |
|--------------------------------|-------------|
| Capital stock paid in. ....    | \$20,000.00 |
| Interest. ....                 | 1,153.31    |
| Undivided profits. ....        | 643.07      |
| Exchange. ....                 | 287.79      |
| Individual deposits. ....      | 54,765.58   |
| Certificates of deposits. .... | 4,048.75    |
| Total. ....                    | \$80,898.50 |

STATE OF KANSAS, COUNTY OF GRAHAM, SS.

I, E. V. Cumberland, cashier of said bank, do solemnly swear that the above statement is true; that said bank has no liabilities, and is not indorser on any note or obligation, other than shown on the above statement, to the best of my knowledge and belief. So help me God.

E. V. CUMBERFORD, Cashier.

Subscribed and sworn to before me this 13th day of April, 1906.

F. T. STEPHENS, Notary Public.

Commission expires on the 8th day of Nov., 1909.

Correct—Attest: D. C. Greenwood, David Findley, J. F. Rowe,  
C. A. Garrison, M. J. Creighton, Directors.

The funds of the patrons of this bank are guarded by a burglar and fire proof vault with Burton and Harris locks and a Yale double time lock attachment. The cash, notes, safe and vault of the bank are insured, that the depositors and stock holders may suffer no unnecessary loss.

Mr. E. V. Cumberland, who discharges the duties of cashier is a young man imbued with a spirit of progress, whose name is of paramount prominence in the American State Bank.

He is a native of Missouri, born in Platte county in 1876, was educated and grew to manhood there and began his business life as assist-

ant cashier of the State Bank at Edgerton, Missouri. Later he became its cashier.

In 1898 Mr. Cumberford went to Colorado Springs where he was employed by the Bond and Banking House of Colorado Springs, having full charge of branch offices at Buffalo and Montreal. He continued in this business until January 1905, when he came to Hill City to become cashier of the American State Bank.

Mr. Cumberford was married in March, 1900, in Cameron, Missouri to Miss Mabel Sturgis. To this union three interesting boys have been born.

Mr. Cumberford owns 18 lots on Capital Hill on which he is erecting a modern \$3,000.00 residence. In addition to his home property he owns a half interest in the Model Farm.

Though comparatively a new-comer in Hill City, Mr. Cumberford is deservedly popular. His conscientious devotion to every interest entrusted to his care together with his genial and courteous manner, has won for him the highest regard of his fellow citizens.

### Kansas Title Land and Loan Company.



THE SECRETARY'S RESIDENCE.

There is no line of business in which the public is more vitally interested than in that of real estate, loan and insurance. Such a business requires men of integrity, honesty and uprightness. They must be prompt, fair and accomodating in all their dealings.

The progress made in this, as well as in other branches of business demands that it shall be followed only by men who are reliable and who understand every detail of the work.

The real estate man who locates in a town simply because it is hav-

ing a boom cannot compete with a man who has spent years in the community.

Investors insist on knowing who they are dealing with, and sellers must feel sure that they have their property in responsible hands.

In these times of many real estate transactions in Graham county, it is fitting to direct attention to the above named firm. They have a splendid knowledge of the lands, of their values, and a general stock of information concerning the growth and development of this portion of the country that is at once interesting and beneficial to those seeking homes or investment in western Kansas.

The Kansas Title Land and Loan Company has on its books 60,000 acres of farm land besides some good town properties. They are exclusive agents for the Pomeroy interests in western Kansas, which, aside from many city properties, include more than 30,000 acres of farm land. They do a heavy insurance business, representing 7 large, eastern fire, lightning and tornado companies.

Abstracts of title and all legal blanks are prepared in their offices with promptness and accuracy.

Any investment in Graham county real estate should be based first of all, on an abstract of title furnished by the Kansas Title Land and Loan Company, if the purchaser desires assurance of such a title as will enable him to know that his money is safely invested.

The officers of this company are, H. H. Barbee, president; E. V. Cumberland, vice president and treasurer; and C. A. Garrison, secretary. Mr. Garrison, a courteous and genial gentleman with his two assistants has charge of the offices.

The company, though young has made itself a prominent factor in the growth and upbuilding of our town and country, being always ready and ever anxious to promote any civic improvements.

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#### **Model Farm.**

The best friend to humanity is the genius, who by persistent effort and devotion to an idea, is enabled to give to the world a means by which man may better utilize the natural conditions which surround him.

Such a friend was Professor Campbell, who gave to the semi-arid plains of the west, the secret of "dry farming," whereby fine crops may be raised with little rainfall. This is Mr. Campbell's theory explained: "The result is accomplished, by storing the rainfall in the soil, and by keeping the surface of the ground always loose, which stops evaporation. Thus you can make 14 inches of rain go as far as 25 or 30 inches. This is done by stirring up the soil with revolving disc and then going over it and filling up the furrows, repeating this process again and again until the last of June, after every rain stirring up the soil either with a disc or an Acme Harrow.

In preparing for the planting of wheat, the soil is plowed 7 inches deep, and followed with a sub-surface packer, giving a compact, solid bottom, 4 inches from the surface under the loose soil.

It is then gone over with the Acme harrow keeping the top soil loose and pulverized. This is called summer tilling and after working the soil for a year in this way, the wheat is planted in the fall or spring as usual.

After one year of summer tilling, 3 crops can be grown in succession without renewing the cultivation."

Mr. Campbell says, "Certain scientific phenomena must be observed also. After a certain amount of rain has fallen and penetrated a certain



1906 WHEAT CROP.

distance into the soil, each particle of earth absorbs its share of water until the entire rain fall has been absorbed.



SIX-YEAR-OLD ORCHARD.

If we hold this water in the soil during the summer season, a chemical action will follow which produces nitrates and generates bacteria or nitrogen in the soil. The theory is that the bacteria are latent in the soil and can only be developed by moisture and cultivation. I am not opposed to irrigation, but it is unnecessary wherever there is a rainfall of not less than 14 inches."

It was through the financial interest made manifest by J. P. Pomeroy of Colorado, that Mr. Campbell's theory was put into actual practice. Just outside the limits of Hill City, Mr. Pomeroy bought 240 acres of land where Mr. Campbell laid out the first of his 100 model farms on his system of soil culture.

This was six years ago and each season's crops have forcibly demon-



SIX-YEAR-OLD APPLE, PEACH AND HEDGE.

strated the practicability of the Campbell theory, for the yield of wheat, oats, corn, potatoes and everything else that grows, is three to five times as great as is harvested on the other side of the fences.

"And there is no more beautiful farm in the country. The orchard six years old, is equal to any that can be found; the hedges that divide the fields and surround the garden are 12 to 14 feet high; the vegetable garden, the berry bushes, the flowers and the foliage are equal to any upon the best irrigated farm in California; while the wheat, corn and potatoes are simply perfect."

This original Model Farm was bought from Mr. Pomeroy by E. V. Cumberford and H. H. Barbee last March for a consideration of \$15,000.00. They have put down a well of 360 feet and are expecting to erect a stone residence in addition to making other minor improvements.

## Boston Department Store.



The Boston Department Store was organized under the name of the Boston Cash Store in 1886 by J. P. Pomeroy of Colorado Springs. Mr. Pomeroy, who has large interests in Graham county, maintained the store for the benefit of the people and to keep up the business interests of Hill City.

In August 1904 the stock was sold to D. Weyand of Colorado Springs who conducts the business with the assistance of his two sons and ten clerks.

The world advances and times change. The new century looks back to the old and is pleased with the improvement, but the future offers still greater changes. There are many business men who watch the progress of the world, and by offering the best to their customers, are enabled to do their portion for public improvement. Such men find it a pleasure and an easy matter to keep at the front of the great march of progress. The public recognize in D. Weyand as proprietor of the Boston Department Store, a man of broad and progressive ideas whose aim is to make his customers feel that he is guarding their interests while promoting his own. No defective goods are permitted to be sold over his counters and in adjusting his selling prices he is satisfied with a small per cent of profit.

Mr. Weyand's clerks are polite, attentive and accommodating. The success of the store, therefore, is not such a great surprise.

The Boston Store ranks among the foremost of the business institutions of the county, ever ready to promote the general welfare of its community and herald abroad its claim to special consideration.

The store is modern throughout, and has five well-stocked departments, which meet the catalogue prices of any Mail Order House of the east, furnishing a more desirable line of goods. People should under-

stand that if their community goes backward they go backward; if the growth and prosperity of its business houses is retarded, the interests of each individual is retarded. Home institutions should be patronized. It is safe to say that the Boston Department Store has no superior in this part of the state in the volume and variety of the high class merchandise it carries.

The time honored principle of quick sales and small profits is strictly adhered to and accounts for the fact that no old goods accumulates, but always the newest and up-to-date merchandise meets the eye of the prospective purchaser.

The people realize this a good place to trade which accounts for the rapid growth of the Boston Department Store.

In two years its stock has been increased from \$20,000 to \$35,000, and its sales this year are double those of last.

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### Pomeroy Hotel.



Owned by J. P. Pomeroy.

In outlining the mercantile and industrial interests of Hill City, and in detailing its financial interests in general, special mention must be made of the facilities enjoyed by the patrons of its leading hotel, The Pomeroy.

This is a first class modern hotel with accomodation for 75 guests, neat, clean and newly furnished. The office is attractive and a daily resort for the city's business men. The parlors are large light airy and convenient of access. The dining room seats 50 people and is well lighted and ventilated. The table is a special feature and is always laden with the choicest food that the market affords, properly cooked and served in good style.

The transient trade, of which the Pomeroy receives a large share, pronounces it the best \$2.00 a day house in this section of the state.

Mine host, "Uncle Billy," Keleher is a pleasant courteous gentleman. He has been in the hotel business in Hill City for nearly a quarter of a century, and his guests with one voice agree that he is particularly adapted to this business. He is a genial landlord and spares no pains to please or entertain or make comfortable his guests.

Mr. Keleher is a native of Ireland and came to California when but six years old. Here he met Mrs. Keleher who was a native of Lowell, Massachusetts. Twenty-seven years ago, Mr. and Mrs. Keleher came to Kansas and went into the hotel business at Millbrook. Since that time they have always been proprietors of a hotel either in Millbrook or in Hill City.

Of the seven Keleher children, one girl and three boys are married and gone, and one girl and two boys are still at home.

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### H. J. Harwi.

The practice of law requires more talent and more extensive knowledge of detail than any other business or profession, and he who would win fame in it's ranks must have specific training, and make up his mind to continuous, steady and unceasing toil. The profession of law has attracted men of more than average energy and intelligence. H. J. Harwi has displayed those attributes and qualifications which mean a continually growing clientage and a successful practice. He was born in Pennsylvania in 1858 and was educated in that state. He read law in the offices of S. V. B. Kachline in Easton, Pennsylvania, and was admitted to the bar. In 1878 a colony Pennsylvania farmers numbering 80, emigrated to Stockton, Kansas, and Mr. Harwi and his father were in the party. From Stockton they went to the southern part of Rooks county where they homesteaded.



26 YEARS AGO.

Mr. Harwi preempted, and it was on his place that the first house was built. He arrived in the county only two years prior to the organization of Graham county, and at once became active in her political life. Graham county, before it's organization in 1880, was attached to the judiciary of Rooks county. H. J. Harwi was the first lawyer admitted to the Graham county bar. He was appointed the first sheriff of the county by Board of County Commissioners. At the first election he was selected Register of Deeds and was Government Census taker south of the Solomon river in Graham county. Throughout this time he was actively engaged in the profession of law. On the first docket ever made up in Graham county which consisted of 21 cases, he was on either one side or the other of each case. Judge Nellis of Topeka was the acting Judge. The lawyers before the court were, Judge Reeder and Smith, attorneys Collier, Osborne, Rathbone and Harwi. In 1882 Mr. Harwi bought and edited the 'Graham County Republican,' and in partnership with Mr. Terril, of Millbrook, organized a newspaper trust, buying all the newspapers in the county save the Millbrooks Times. His paper was declared the official paper of the county. Mr. Harwi was appointed and



elected County Clerk at the same time associated with Judge Gordan in the real estate business. He was for four years engaged in the Hardware and Implement business until 1888, when he received the appointment as Treasury Agent of the Seal Islands, but was never commissioned owing to change in Treasury department. Mr. Harwi was later appointed correspondent and special agent of animal industry. He controlled the fed-



eral patronage under Senators Plumb, Ingalls and Baker, and has been closely associated in a political way with many of the leading republican politicians for the last 20 years. Mr. Harwi practiced law in all the State and Federal courts and gained a reputation that resulted in his election to the office of County Attorney, and has capably discharged the duties of that position. He is one of the stalwart republicans of Graham county and has done his part in the work of the campaigns. Mr. Harwi was married May 30, 1884 to Ida Tillotson of Millbrook and to this union have been born two children, Henry, Jr., and Barbara. He owns 1800 acres of good land in Graham county, a number of Hill City lots and a \$3,500.00 cottage home which is one of the most improved places in Hill City. He has served as member of Hill City Public School Board for twelve successive years.

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### John Bird.

The career of John Bird has been closely indented with the history of Graham county. He has been a valuable resident here for more than 27 years. The career of a farmer as that of a business enterprise, is the standard by which the public tests his general worth to the community. Mr. Bird has been a successful farmer, and everyone has been glad of his success, for with his kindly disposition and honest business methods he has made everyone his friend.

Mr. Bird was born in Ohio in 1836 and came to Missouri in his early boyhood. Here he was married 47 years ago and 17 years later moved to Graham county and homesteaded a few miles northeast of Hill City. Mr. and Mrs. Bird drove from Missouri leaving there the 14th of February and arriving here the 8th of March. Their first home was a 16x16 structure, built of native stone, and sod quarried and cut on their own farm.

Here they lived until 1893 when they sold the place and moved to Sheridan county.

For 10 years they owned and lived on one of the best farms in Sheridan county, and sold it in 1904 for \$7,500.00, when they returned to Graham county and located in Hill City.

Mr. and Mrs. Bird have retired from active life and have built a neat seven roomed house valued at \$1,200.00, which they intend to make their permanent home.



They are proud of their six sons and daughters who are married and living in homes of their own, and all, save one, in Hill City or vicinity.

The entire Bird family are active members of the Christian church.

Mr. Bird is a kind, genial agreeable gentleman, who has never burdened the world with his trials, but who has lightened the sorrows of others by sympathy and material aid.

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#### H. H. Niehaus.

H. H. Niehaus of Indiana township, is a young man, 27 years old, who purchased 320 acres of land, three years ago, for \$3,000.00, mostly on time, and this year's crop will put him out of debt with money to spare. Recently he refused \$7,000.00 for this half section of land.

His crops raised during 1904 and 1905, were, 2,000 bushels of wheat, 500 bushels of oats, 3000 bushels of corn.

He now owns 10 head of good horses and 17 head of cattle. He began farming with only one team of horses. Notwithstanding his good returns from the farm, he had four head of horses and ten head of cattle die during that time.



E. J. Byerts.

1143145

The accompanying pictures are of the farm home of E. J. Byerts, three miles west of Hill City.

Mr. Byerts and his family are among the early settlers of Graham county, having come to this county in 1878, and they have been continuous residents here since that time. Their first home was on Rock Creek in Gettysburg township, where they farmed and raised cattle with varying success until 1884 when proof was made on the homestead and title was obtained. The family then settled on school section sixteen at the junction of Sand creek and Solomon river.

At this time there was not a shrub on the land larger than one's finger, and whatever timber there is on the farm now has been grown there since.

Mr. Byerts is among the few who always had implicit confidence in the final development of this part of western Kansas.

He has always farmed on a large scale having for many years planted and tilled 250 acres of corn and when the seasons were good had large crops.

Mr. Byerts, like many others, made the error of mortgaging his farm to buy more land and twice since he came here, had all his property been sold it would not have paid his debt.



But by his perseverance he has each time been able to pay every dollar against him and today owes no man a farthing.

His old homestead and timber claims belong to others, but the farm on the Solomon, which consists now of seven hundred acres, all bottom land, is to be planted to alfalfa in the hope that in a few years it will be a thing of beauty and profit.



Mr. Byerts has taken an active part in local politics having always had a friend or a measure that he desired to help along. But he was never a candidate for office outside of his own township until 1901, when he was appointed Postmaster of Hill City in which capacity he is now serving.

What greater marks of esteem and confidence can citizens of a community show to one of their fellowmen than to indorse him for the position requiring a man of undoubted integrity and more than average ability.

Mr. Byerts never sought office prior to 1901, having always been content with his life on the farm.

In the Post Office building which he owns he conducts a notion and book business carrying a stock of about \$800.00.

Mr. Byerts was born in Pennsylvania and during the Civil war was a soldier in Company E, 194th Infantry, Pennsylvania volunteers.

At the close of the war he came to Sedalia, Missouri where he was married and 28 years ago moved to Graham county.

Four children have been born to Mr. and Mrs. Byerts, two girls and two boys, only one of which is now at home.

Landscape picture covers one and half miles of valley and timber on this farm.

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**John Ashcroft.**



What greater mark of esteem and confidence can the citizens of a community show to one of their fellow men then to elect him to a county office.

The office of sheriff requires a man of undoubted integrity and more than average courage.

Mr. Ashcroft never sought an office prior to the campaign of 1904, but was a prosperous and contented Graham county farmer. He has made an enviable record as one of the most efficient officers Graham county has ever had; one who could not be bluffed out of doing his duty.

Mr. Ashcroft owns a fine farm of 320 acres 18 miles southwest of Hill City. This farm is conveniently arranged and fitted for a first-class



stock farm and is also well adapted to general farming and grain raising.

It is all fenced and cross fenced and has an abundance of good water. For five years Mr. Ashcroft has had one-hundred acres in wheat averaging a yield of twenty bushels to the acre. He says with the exception of one year he has raised for the last ten years enough corn to fatten twenty-five to thirty-five head of hogs for market besides a goodly number for home use.

Mr. Ashcroft is a great admirer of good horses and purchased for the Hill City Horse Co., a fine English Coach Stallion, Glen S., which took second prize at the St. Louis fair. He is now managing a breeding stable.

Mr. Ashcroft homesteaded in Graham county in the autumn of 1884. It took several years of hard and constant work to get money to improve his farm. He was married in 1893 and has a family of 5 children.

During his term of office Mr. Ashcroft lives with his family in their ten roomed house, in the south part of town, but intends to return to his farm at the expiration of his term.

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#### **Grecian Drug Store.**

Grecian Drug Store, telephone number one, Drug Store number one. The proprietor and owner of this store, Mr. Frank Grecian, was born in

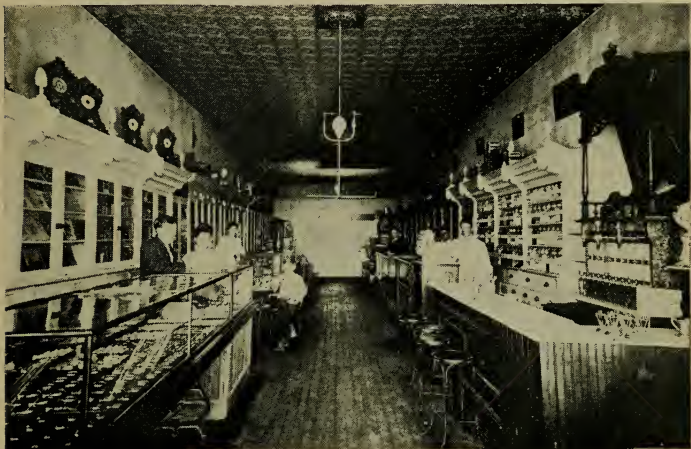
Iowa and moved to Osborne county, Kansas, in 1878. He attended school at Manhattan and has been in the drug business 15 years.

Four years ago Mr. Grecian moved to Hill City from Natoma, bought the drug store then being closed out by Mr. King, beside considerable new stock, and opened the Grecian Drug Store with about \$1200 stock. Today it would invoice close to \$7000.

One of the chief features of this drug store is the prescription department, presided over by Mr. Grecian, an expert and licensed pharmacist. Mr. Grecian, pharmacist number 2683, has been in the business since 1887.

Hill City people place great confidence in Mr. Grecian's prescription and compounding department.

In addition to drugs, the store carries all kinds of paints and oils, drug sundries, leather goods, toilet articles, delicate perfumes, soaps, sta-



tionery and patent medicines.

About two years ago Mr. Grecian put in a large stock of jewelry and engaged a competent jeweler. This department is now in charge of Mr. James T. Little. Mr. Little was for three years an apprentice to A. C. Erdice, a Swiss watch-maker. Later he worked for the H. E. Wurth Watch Manufacturing Company of Kansas City, Mo. Although Mr. Little has been in Hill City only since the first of March, he has established for himself an enviable reputation as a watch repairer.

One of the many features of this progressive, up-to-date store, is a fine \$1000 soda fountain which was bought three years ago. Last year, to complete this department, Mr. Grecian added an ice-cream plant and is supplying many of the neighboring towns with ice cream. The success of this undertaking among our own people is told by the many customers which crowd the tables and counters on summer afternoons and evenings.

A fine \$500 cash register, the best and most complete machine in this part of the state, speaks of the prosperity of the store.

Mr. Grecian when speaking of the future of our county says he considers it most promising.

His sales, including all departments, are at least a third heavier than they were last year and are sufficient to warrant him in contemplating several material improvements in the business in the coming year. He has added to his assistants, until now four regular clerks are employed with an additional two on the busiest days.

Mr. Grecian married Miss Nellie Joy of Emporia, and to this union was born one child, a bright and attractive boy.

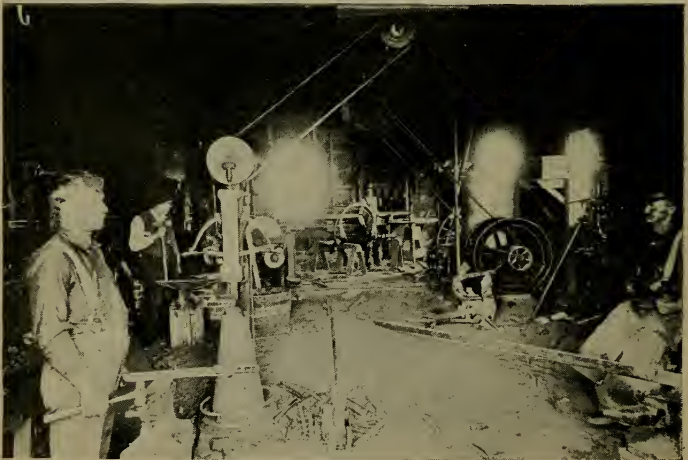
#### George McCord.

"I'm sorry I didn't come here sooner," said Mr. George McCord, a recent but most valuable addition to our Hill City Mechanics. Mr. McCord came to Hill City a little over a year ago, and bought the repair and blacksmith shop belonging to S. Nevins.

It is said that competition is the life of trade, and when a new firm enters upon a business career in a place like Hill City and holds not only the trade of his predecessor but adds to it so materially as has McCord in a few months time, it substantiates the theory that success is obtained through the force of energy, industry and honorable dealings, and in keeping pace with the times. People will go where they get the best service for their money and they have found Mr. McCord's shop such a place.

In a year he has put in improvements amounting to \$700 and today values his shop at \$2000.

Three skilled workmen are kept busy and McCord says they have not had an idle day in the fourteen months they have been in Hill City.



The shop is well equipped with all kinds of Modern machinery for blacksmithing and repairing, having three forges, a disc grinder, trip hammer and power drill with gasoline engine.



Mr. McCord intends to put in necessary machinery for a machine shop, also a drill press and band saw.

We may attribute this man's success in a degree at least to his marked enthusiasm and in love for his chosen trade.

Mr. McCord moved to Hill City in April, 1905, from Lyon county. He lives one mile east of the city limits with his family consisting of five sons and two daughters.

### Newton Wetzel.

One of the most reliable and progressive business houses in Hill City today, is the hardware and implement house belonging to Newton Wetzel.

Reliable and progressive are excellent watchwords and denote many things—ambition, desire to please and energy. This establishment is built upon such a foundation and is bound to prosper. One thing certain, there is no mercantile house in Hill City of more direct importance from a commercial point of view to the farmer. It has been the policy of this house to handle good articles and to avoid selling inferior goods.

This store is one of the largest in town, having three store rooms, and a fifty by twenty storage shed for implements.

Mr. Wetzel bought this stock from Mr. Rowe two years ago in February, for a consideration of \$10,000. The store may be divided into four departments, implements, wagon and buggies, harness and hardware. A tin shop is maintained in connection with the store. Four men are employed regularly, with extra help during the implement season.

This store is enjoying increasing trade which goes to show what a man of energy nerve and industry is capable of doing.

Newton Wetzel is a native of Pennsylvania, it was in that state that he received his education grew to manhood and was married. Some sixteen years ago Mrs. Wetzel died, leaving Mr. Wetzel with four children, the youngest a boy only a few months old.



In 1896 Mr. Wetzel brought his family to Graham county and for eight years lived on his farm near Bogue.

In February, 1904 when he bought the hardware store he moved with his family to Hill City where they have since resided. The youngest son, a boy of fifteen met a tragic death last November, leaving but three children, two at home and the other married and living on a farm near Bogue.

### Graham County State Bank.



That which best tells of the commercial life of a town is the condition of its banks.

The Graham County State Bank has had a successful career of seven years. Neither boom periods nor seasons of depression have affected it. It has extended such accommodations to its customers as to help them tide their business over in the dullest months. From time of organization to the present, the officers claim this bank has lessened cost of banking to the people. The policy of the bank is also to build up a surplus and undivided profits which is now equivalent to \$20,000, making a total capital of \$30,000. It is one of the few banks in the state which is on the roll of honor published by State Bank Commissioner.

This is distinctly a bank for the people and has by its own meritorious career earned the confidence of entire Graham county.

This bank was opened for business on January 3, 1899 with a capital stock of \$10,000. The deposits in 1900 were \$15,305.22 and this year they amount to \$80,987.69, showing an extraordinary growth.

The present officers are, President, Dr. I. B. Parker, Vice President, J. W. Jenkins, Cashier, L. Messick, Assistant Cashier, S. G. Wilson. The directors are M. G. Findley, Minnie Craig, F. B. Jordon, in addition to the above named officers.

Graham County State Bank at Hill City, State of Kansas, at the close of business on the 6th day of April, 1906.

**RESOURCES.**

|   |              |
|---|--------------|
| Loans and discounts. ....                 | \$ 80,645.04 |
| Loans on real estate. ....                | 500.00       |
| Overdrafts. ....                          | 1,741.50     |
| Expense account. ....                     | 699.09       |
| Cash, sight exchange, legal reserve. .... | 26,391.99    |
| Total. ....                               | \$109,977.62 |

**LIABILITIES.**

|                                       |              |
|---------------------------------------|--------------|
| Capital stock paid in. ....           | \$ 10,000.00 |
| Surplus fund. ....                    | 10,000.00    |
| Undivided profits. ....               | 5,945.91     |
| Interest. ....                        | 1,489.10     |
| Dividends declared but not paid. .... | 1,000.00     |
| Exchange. ....                        | 158.56       |
| Individual deposits. ....             | 61,322.81    |
| Certificates of deposit. ....         | 15,847.09    |
| Collections not reimtted. ....        | 114.15       |
| Total. ....                           | \$109,977.62 |

L. Messick, cashier and manager came to Kansas in 1886 from Illinois where he graduated from the Illinois State Normal University in 1884 and taught the two intervening years.

In '86 he attended the State Teachers Association at Topeka, from which place he came west to Trego county, to visit his sister, and accepted the position as superintendent of the schools at Hays City.

In 1889 he was married in Carlyle, Illinois, to Miss Jessie L. Cook, and came to Hill City where he established himself in the school furniture business.

Mr. Messick, by his conscientious business principles and genial manner has made himself an important factor in the business life of Hill City.

When the Graham County State Bank was organized in 1899, he became its cashier, which place he has filled successfully for seven years. He also organized the Citizens State Bank of Morland in which he is a Director.

His family consists of a wife and two daughters, Lodema and Jessie Lea.

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**Dr. Ivan B. Parker.**

Hill City has its full quota of intelligent, enterprising and energetic business men who see the possibilities which this county presents for the creation of homes and the location of industries. They are willing to devote both time and money to community advancement.

Such men are termed "builders of cities" and they are rightly named. Among their number none have demonstrated their value to the best interest of the city more effectually than has Dr. Ivan B. Parker.

Dr. Parker was born in Delaware county, Iowa, in 1871, and moved to Graham county 21 years ago with his mother who homesteaded south of Millbrook. He received his early education in Millbrook and later attended the State Agricultural College at Manhattan where he took the B. A. degree in 1891.

For a year he traveled on the Pacific coast and after returning, was married to Miss Mary L. Findley of Millbrook, in September, 1892. To this union 6 children were born, 4 of whom are living.

In 1894 Dr. Parker took his M. D. degree from the Kansas City Medical College and began to practice medicine in Morland. But times were hard and he taught school a part of two years to help meet expenses.



In 1898 Dr. Parker came with his family to Hill City where he built up a splendid practice, but in 1903 sold his practice to Dr. Lottie Findley and went to Oregon where he engaged in the lumber business. On account of his health he left Oregon and traveled extensively in the west, returning to Hill City this year and resuming his practice.

Dr. Parker has natural skill and adaptability to his profession and has been exceptionally successful both as a physician and surgeon. He has a good practice.

Dr. Parker is President of the Graham County State Bank, also, director of the Citizens State Bank of Morland.

He is erecting a modern two story residence which will cost some \$2,500. He owns some valuable Graham county lands and a number of town lots in Hill City.

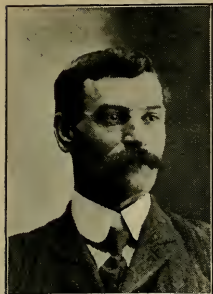
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#### **Graham County Mill and Elevator Company.**

Hill City's infant industry, operated by the Graham County Mill and Elevator Company and established four months ago with a capital stock of \$20,000 of home capital has been a source of profit to the investors and a great convenience to the public. The first three months a business of over \$15,000 was done.

We were introduced to the mill and its machinery by the genial miller, W. M. Beeghley, and found the newest and best machinery through-

out. On the first floor we found six double stands of 9x18 A. P. Allis rolls and the flour and bran packers; on the second floor, 3 Whitmore purifiers, 2 wheat scourers and 1 Perfection dust collector and on the third floor a Barnard and Lee Plan Sifter, 3 Barnard and Lee's round reels, 1 double Perfection dust collector, the bolting machine and 1 corn cleaner.



A. L. CRIST, PROMOTER  
OF THIS MILL.

The power house, a stone structure, is supplied by a 12x36 Sioux City Corliss Engine with a boiler measuring 60 inches by 16 feet. From this power house the main building is supplied with steam heat and electric lights. The mill has a capacity of 130 barrels per day or 3900 barrels per month and the running expenses per month average \$300.

The greater part of the wheat used is the Red Russian or Turkey wheat which sells at present for 68 cts. a bushel grown and marketed by the farmers of Graham county. Three grades of flour are made; the first patent, the straight grade and the third grade. The first patent is the best, selling for \$2.50 per hundred, while the straight sells for \$2.30 per hundred.

In connection with the mill is an elevator with a capacity of 13,000 bushels. The elevator is supplied with a Barnard & Lee's receiving separator and a Barnard & Lee's milling separator.

The officers are, W. G. Saunders, Manager, O. P. King, President; W. M. Beeghley, Secretary.



## Jerome Shoup.



In all the towns of Graham county nearly all the business men are farmers. If they do not own farms out in the country, as many of them do, they are town farmers. Not the kind that loaf about town and let the women and children do the farming, but they live on farms adjoining the town. Some of these are the most successful and scientific farmers we have, and among this class is our well known citizen Jerome Shoup.

Mr. Shoup is a native of Illinois and was married there. He came to Graham county in 1879 and homesteaded in Pioneer township. In addition to his homestead he took a timber claim of 80 acres.

For ten years he resided on this farm and was one of Graham county's most prosperous and successful stock raisers and farmers. In 1891 he was chosen as sheriff and bought a half section of land joining Hill City, where he built a home and moved his family.

Mr. Shoup served two terms as sheriff and was a creditable and satisfactory officer. He is a very pleasant gentleman generous in conceding to all men the right to think and speak for themselves. He is a staunch reformer and for a number of years was conspicuous before the people of Graham county as a politician. In 1899 Mr. Shoup represented his county in the State Legislature. He was conscientious and pains-taking in looking after the interest of his agricultural friends and honest and fearlessly represented his constituency.

Mr. Shoup owns 16 quarter sections of Graham county land with five hundred acres under cultivation. But he still resides on his quarter section adjoining Hill City which is exceptionally good land, fifty acres of this quarter section is in alfalfa and the first cutting this year yielded two tons to the acre.

Mr. Shoup values his alfalfa lands at \$60 an acre.

His place gives evidence of comfort and thrift with a grove of trees

surrounding his neat 7 roomed home and his new well built out buildings.

Mr. Shoup owns 150 head of high grade white face cattle and 15 head of horses. Though he was at one time a heavy property owner in Hill City he has disposed of it with the exception of one stone store building on Main street.

Mr. Shoup has always been an active member of the Christian church. He built the Hotel De Shoup in Hill City but sold it to D. J. Hanna.

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A. J. Rice.



ALFALFA FIELD.

A J. Rice of the Rice Land Company of Hill City, owns some one hundred quarter sections of Graham and Rooks county land, which he holds for speculation.

It is pleasant to do business with a thoroughly reliable man, one in whose judgment you can place absolute confidence, and as such we cheerfully recommend A. J. Rice.

He is an excellent judge of human nature and to this is due to a large measure of his success, for in carrying on the business, he has had to depend on the industry, integrity and ability of those about him.

The greater part of his 16,000 acres are under cultivation; most of it being planted in wheat, and on the land which he does not lease or have operated on shares, he himself superintends the planting and harvesting of the grain.

Mr. Rice is best known as the wheat king of Kansas and although his home is not in Graham county, she claims much of his time and interest.

A. J. Rice came from York State to Atchison county, Kansas in 1873,

and speculated extensively in land there where his largest interests still are. He claims as his home Effingham in Atchison county. Twelve years ago he became interested in Graham county lands beginning operations here twenty quarters and has increased those possession until last year his taxes on farm land amounted to \$1500. This season he has 2500 acres of his land in alfalfa and 10,000 acres in wheat.

Mr. Rice is familiar with the value of lands in all parts of Kansas, and considers those of Graham county a better investment than the older and higher priced lands of the eastern portion of the State.

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**Ben S. Smith.**



Ben S. Smith, of Scotch-English descent was born in Ontario, Canada in 1870; came to Graham county with his parents seventeen years ago and settled on a farm south of Lenora. Eight years of his life was spent in teaching, one year of it as principal of the Hill City schools.

In 1895 he was elected to the office of Register of Deeds and proved a most efficient officer.

For the last four years he has been in the employ of the Kerns Lumber Company of this city.

There is probably not a man in business here who enjoys a larger circle of acquaintances or greater confidence of his friends than does Ben Smith.

Every cloud is said to have a silver lining and Ben always wears his cloud inside out so he can see the lining.

His first six years in Graham county are noted in his memory for containing more downs than ups. But since 1895, business has taken a more prosperous turn and today he has a corner lot on East Street.

Four years ago Mr. Smith bought 480 acres of well-improved land



one mile west of Hill City, one hundred acres of this farm is under cultivation, one acre of it in orchard. A number of living springs feed the creek which runs through his place, furnishing water to the stock the year around. While a goodly number of acres are used for grain raising, the farm is distinctly a stock farm, and is valued at \$6000.

In addition to this Mr. Smith owns five quarters of land which he holds for speculation; five hundred acres of this are devoted to the growing of wheat; the remainder of it is open prairie suitable for pasture land. This tract is about ten miles from the Union Pacific railroad and would have access to the Hill City rural route and telephone.

Mr. Smith is an ardent admirer of Graham county and an enthusiastic worker in her interests.

In retrospection he speaks of the hot winds and drouths which visited Graham county in the early times and for scientific and practical reasons prophecies a future for her free from any such calamities.

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### E. E. Brandt.

From among the tillers of the soil have come the most satisfactory officers of our country. Men, strong in body, vigorous of mind, and imbued with honesty of purpose, in accepting the duties of office bring to their work the essential qualifications which give satisfaction to the people.

In E. E. Brandt, our County Treasurer is exemplified, and instance of this kind and his acts in office have received no criticism from any party.

His life should be an inspiration to every young man. He is rigidly and conscientiously just. He never did an act or spoke a word for policy's sake. He is true to every obligation and devotedly loyal to his friends. Such men are the salt of the earth.

Mr. Brandt settled in Graham county, Allodium township, in 1885. He built a sod house and bached for five years, working at \$18 per month. In 1891 he was married to Miss Stella Earnheart of Blue Springs, Neb-



21 YEARS AGO.  
(49)



raska, who was for three years a teacher in Sheridan and in Graham counties. Three children were born to them.

He kept a store and was postmaster at Lucerne, Kansas.

During the hard time of the latter 80's he credited out most of his goods and could not meet his bills. Each day when he opened his store for business he looked for the sheriff to step in and take possession.

Thinking to reestablish himself, Mr. Brandt began farming in 1891, but owing to hot winds and drouths and consequent failure of crops he was forced to sell much of his stock at a very low price. But with courage and perseverance he continued until in 1893, when an investment in hogs brought him a handsome margin. From that time on Mr. Brandt's prosperity has far exceeded his adversity.

Mr. Brandt says he owes his good fortune to corn, land and hogs. He now owns 1400 acres of land the most of which he values at \$30 an acre and an 800 acre farm is exceptionally well improved. The residence, a commodious house of 12 rooms is worthy of special mention.

In addition to this Mr. Brandt owns a comfortable home in Hill City.

In 1895 Mr. Brandt opened a store and the post office, Gradan, on his farm, and conducted the same until 1902 when he was elected County Treasurer of Graham county.

To quote from Mr. Brandt, "I have cleared \$1000 a year over all expenses since I was married in 1891. I owe my success to my perseverance and good health. I am anxious to return to the old home place and stay there the remainder of my days. Graham county is good enough for me."

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#### Harry G. Hanselman.

In one of the most picturesque spots in Kansas, sixteen miles northwest of Hill City, is the well improved farm of Harry G. Hanselman, known as Valley View Farm.

Some twenty years ago Mr. Hanselman's father homesteaded in that part of Graham county, and the young man learned early to appreciate the possibilities of the county. When a boy he stood on the rise of ground on which he intends soon to build his new home, and saw the rolling country for twenty-five miles in every direction without a single house or improvement. A few days ago we stood with Mr. Hanselman on that same ground, of which he is justly proud, and marked with pleasure, the many fine houses and green fields of waving wheat and alfalfa that make the country a picture of thrift and prosperity.

Six years ago Mr. Hanselman bought his first quarter of land for \$300 and three years later added to it a second quarter for which he paid \$800.

Of his 320 acres he has put 280 under cultivation, and his full wheat bins and bursting corn-cribs give evidence of the rich soil and good farming.



Mr. Hanselman is rightly proud of his fine orchard of 700 young bearing fruit trees. A goodly number of his cherry trees are the Early Richmond, which are but three years old, and bearing luxurantly.

Mr. Hanselman has a nice lot of Early Golden Apricots, (see illustration) four years old, averaging about twelve feet high.

The Bella George and Sneys peach trees are worthy of special note, because of the size and big yield of fruit. We saw one five year old Bella George tree whose foliage measured twenty feet in diameter.

Mr. Hanselman does not confine his interests entirely to farming, but gives equal attention to the thoroughbred Poland China hogs which he owns. He can well be called the pioneer hog raiser of Graham county, having begun ten years ago to buy thoroughbred stock. Of the fifty Poland Chinas which he now owns, seven are registered and all are eligible.

Though Mr. Hanselman's farm is a goodly distance from any town he does not feel out of communication with people, for a Lenora rural route passes his door and his telephone is connected with both the Hill City and the Lenora exchange.

He has recently been offered \$7,000 for his half section, but will not sell for any price, and intends within a year or two, to build a fine cement home on the spot on his farm which we believe to furnish the most splendid view in all Graham county.

Mr. Hanselman is a man known throughout the county as one of her products which she is proud to claim.

He was married in 1894 to Miss Scott, a resident of Iowa, but at the time of their marriage, a guest of her sister, Mrs. White of Graham county. To them were born two children a boy and a girl.

Both Mr. and Mrs. Hanselman were successful school teachers for a number of years and have been even more successful in succeeding undertakings.

For a year and a half they have rented their farm, and lived in Hill City, where Mr. Hanselman's office as stockholder and manager of the Mutual Telephone Company has brought him.

But the charms of Graham county farm life for Mr. and Mrs. Hanselman are greater than any that can be offered elsewhere, and they are contemplating moving to the farm in the early fall.

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#### Dr. Lottie R. Findley.

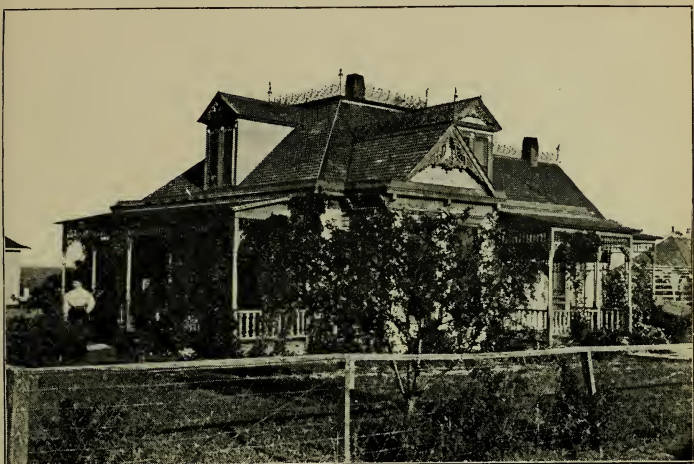
While Hill City is certainly as healthy as any community, like all others she needs doctors occasionally, and if there is one thing in the world that you want the best of, it is the best "doctoring."

Hill City has several physicians, competent in every way and deserv-



ing of all praise, but there is one to whom we wish to call your special attention. That one is Dr. Lottie R. Findley.

She was born in Osage county, Kansas in 1880 and moved with her parents to Graham county when she was but 6 years of age. Her father homesteaded three miles east of Morland, and four years later her mother died.



Dr. Findley is one of eleven children, nine of which are still living, and four are at present interested in medicine, a boy and a girl as doctors, and a boy and a girl as pharmacists.

When she had finished the schools here she went to Topeka where she entered the medical college, and two years later became a student in the Woman's Medical College of Kansas City, from which she took her Doctor's degree in 1902, when she was 22 years of age.

Dr. Findley's first year of actual practice was in Centropolis, Franklin county. Three years ago she came to Hill City and bought the office and practice of Dr. Parker. Since that time she has not only enlarged her practice but has won for herself the esteem and appreciation of the people of Graham county and adjoining counties.

Dr. Lottie, as people love to call her, endears herself to the sick and their friends by her strong, sympathetic nature and deep interest in and devotion to them.

The explicit confidence which people have in her is due largely to her thorough and up-to-date knowledge of medicines. She spares no effort or expense to keep acquainted with the latest discoveries and inventions in the medical world, and has one of the best equipped offices in western Kansas. In her operating room is a Static electrical battery with X-Ray attachment. This battery is recommended by the best of medical fraternities for the treatment of rheumatism, nervous troubles and neuralgia. For the location of fractures, dislocations, broken bones, etc., and for the

treatment of cancers and all other skin diseases, the X-Ray machine is without an equal, and Doctor Findley finds it of unestimable value in her practice. She has a well filled case of modern and well selected surgical instruments and is well equipped for all minor surgical work.

She has given particular attention to the eye and its diseases, has in her office a Trial Case for testing eyes and has had marked success in fitting glasses and treating eyes.

Dr. Findley fills and compounds all her prescriptions from her own drug stock which invoices close to \$800.

Her large practice makes it necessary for her to keep 2 teams, and many days in addition to taking care of 15 or 20 patients in the office, she drives nearly a hundred miles to see her country patients. She considers it necessary that a successful practitioner have all the latest scientific treatise on diseases and remedies and has a well selected medical library.

Dr. Findley is as fond of Graham county as Graham county is of her and as an evidence of her confidence in our county and regard for her people, she has bought a nine roomed cottage, where she makes an ideal home for her aged father.

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### The Howland Real Estate and Abstract Company.



The Howland Real Estate and Abstract Company was organized in February, 1906. Their well equipped offices are opposite the Court House on Pomeroy avenue, where an extensive land business is carried on.

Mr. Howland is more than pleased with his extraordinary success in securing on his sale list some of the best lands in the county, and in interesting land buyers in the east.

The company though but four months old, has over 30,000 acres of Graham county land on their books in addition to some twelve residence properties in Hill City.

They have for sale 5 mercantile stocks in Graham county, one hardware, one furniture, one drug and three general merchandise. This company owns the

only complete set of abstracts in the county which is a valuable acquisition to a real estate office.

Mr. Howland represents several grain and life insurance companies.

This is a reliable up-to-date rustling business house as is evidenced by its already large patronage and list of Graham county properties. They appreciate the value of printer's ink and are extensive advertisers.

This firm is prominent among Hill City business enterprises and is thoroughly public spirited and in any enterprise pertaining to the city's good, they are always found at the front willing to give all the assistance possible.

Mr. F. A. Howland is a native of Kansas born in Geneva, Allen



county, in December, 1868. His parents lived on a farm near that place for 47 years, but are now making their home in Iola.

Mr. Howland is an architect, cabinet maker, and carpenter by trade having studied with the well known firm of Sheppard and Farr of Kansas City. In 1900 he came to Hill City and worked at his trade until January, 1906, when he began the organization of his real estate company.

Mrs. Ellen F. Howland was born in New York of full French parents. Her parents moved to Graham county in 1878, homesteaded in Millbrook township and engaged in stock raising and farming. Her father, C. Fountain, was the first elected Register of Deed, and served from 1880 to 1887. Mrs. Howland was his assistant, working out of school hours. During this time she learned to be an expert type-setter.

In 1896 she was elected Register of Deeds on the Republican ticket, and in 1898 was renominated, no campaign was necessary as the other two parties indorsed her.

In 1897, Mrs. Howland bought the C. O. Wonder abstract books, which is the only complete set in Graham county. She has since that time, kept them complete, and aside from her abstract work, she is deputy clerk of the district court.

Mr. and Mrs. Howland own their home, a neat \$3,000 cottage in the exact center of the town site. They also own a town property which they rent and 400 acres of good pasture land under fence, well watered, with four living springs.

Mr. and Mrs. Howland have three children, 2 daughters and 1 son.

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#### **G. B. Brown Drug Store.**

Here's Medico's head quarters exploiting all that's made in pharmacy. No harm I see in thus inviting trade, and here on exhibition, from

all the famous marts; are these mystic aids, which pretty maids, employ in toilet arts.

G. B. Brown's drug and jewelry store is one of the best equipped and neatest stores in Hill City. One of the most important features of this house is the prescription department in care of Miss Maude Long, an expert registered pharmacist and a graduate of the pharmacy department of Kansas University. Physicians prescriptions are filled here from new and pure drugs and with promptness and care.

Mr. Brown carries an extensive line of Jewelry having increased his \$1400 stock of jewelry to \$3000 in less than two years.

He makes a specialty in watches of the Hamilton, Wathams, Elgin and South Bend movements and the Boss, Crescent and Crown cases, and carries the Seth Thomas clock.

At first Mr. Brown sold the 7 jewel watch, but is now selling the 15 jewel and his jewelry customers are growing rapidly.

A complete line of books, magazines and stationery is displayed at the store, also all stringed instruments and the Edison Phonograph.

Of toilet articles there is no end, including everything from a powder box to the finest of stag toilet sets. The display of decorated china, silverware and cut glass makes the store especially attractive to the feminine eye. Mr. Brown makes a specialty of sporting goods and carries a good line of Reach and Spaulding ball supplies. Any patent medicine one would wish can be found at this store together with the Uncle Sam, Pratts, International and Hess, stock foods, besides paints, oils and glass.

An interesting feature of the drug store, especially in the summer months is a fine \$800 soda fountain which adorns its north wall. There is also an ice cream plant equipped with a gasoline engine which is kept busy during the hot season supplying the many warm and thirsty customers. Mr. Brown came to Hill City from Natoma, Kansas 5 years ago and had a line of jewelry in Grecian's Drug Store. In October 1904 he bought the \$1500 stock of drugs belonging to Mr. Ebnoter and increased it to \$3000, until now his entire stock is valued at \$6000, and his trade is growing rapidly. Mr. Brown owns an interest in the drug store at Morland, besides a \$2000 grain farm in Graham county which shows he has confidence in Graham county's future.

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### **The Hill City Bottling Works and Star Bakery.**

Scarcely an industry in Hill City can boast of so rapid development as can the Hill City Bottling Works. Their straightforward business methods coupled with a knowledge of their business has made a demand for their goods that is indeed gratifying.

This factory began business two months ago and is now selling 25 cases of pop per day, which speaks for the quality of the goods. They make all flavors, having a capacity of 100 cases a day and supplying the trade of neighboring towns. We predict that this business will continue to grow rapidly as a natural result of the high grade of goods that they are producing.

In connection with this pop factory is the Star Bakery and confectionery. Large quantities of palatable bread, pies and cakes are baked here and the finest line of candies in the city are found in their cases.

As the demand was great, a lunch counter was put in, which department the proprietors intend to enlarge soon.





The middle of June an ice-cream parlor will be added to the establishment. Here are found the most select and popular brands of cigars, smoking and chewing tobacco. Davis & Downs, the proprietors deserve great credit for establishing a business of this high order in Hill City, and is deserving of the support and encouragement of the populace.

Mr. Davis is a native of Missouri where he was married, but lived in Colorado Springs, twelve years prior to his coming to Hill City last April. Though comparatively new here, he has by his genial and courteous manner won for himself a lot of friends.

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#### **B. F. Poston.**

Benjamin Franklin Poston was born in Kentucky in 1836 and moved at an early age with his parents to Missouri. Though he was in Kansas for a short time in the early fifties he did not locate permanently in the state until 1875, when he moved to Concordia. Here he bought a 240 acre, well improved stock farm adjoining Concordia on the east, and engaged extensively in stock raising. He invested somewhat in other properties, owning half interest in drug store in addition to a fine residence. In 1887 Mr. Poston sold his interests in Concordia and came to Hill City, where he bought the General Merchandise Store belonging to Minnier, in the Wheeler market building. He also bought a large farm lying two miles south of Hill City. In 1892 he sold his stock of merchandise to the Wonder brothers and invested his money in cattle. In the winter of 1893, while enroute to the Kansas City market with four car loads of cattle he was in the long-to-be-remembered Linwood wreck. In the car which Mr. Poston occupied were eighteen men, nine of whom were killed outright. Mr. Poston was seriously injured, having two fingers, four ribs, his nose and his glottis broken, besides being seriously cut and bruised. He was taken to hospital "Margarette" in Kansas City, Kansas, where

he was compelled to remain two months. When he was able to return home he began proceedings in a damage suit against the Union Pacific railroad company. After two years of litigation the supreme court rendered a decision allowing Mr. Poston \$8000 in addition to interest for two years, amounting to \$10,000. He continued in the cattle business until 1898, when he sold his stock and invested in Graham county lands until now he owns some 2000 acres of well improved wheat lands. He rents all but 600 acres which is planted in wheat and which he himself farms.

Mr. Poston's home property, built two years in July, is the most elegant in Hill City. It has twelve rooms with all modern improvements and cost \$5000. Mr. Poston has served the township as Justice of the Peace for three years and his official acts have been most satisfactory. There is no man in Hill City more highly respected than is Mr. Poston.



He has taken great interest in the upbuilding of the town and is in every respect a genial and obliging gentleman. Mr. and Mrs. Poston were married twenty-eight years ago next July. Of his family of one daughter and two sons the youngest son Perle, is at home. Ben, the other son, is mail clerk out of Kansas City, and the daughter is married and lives in Missouri.

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#### McManis Meat Market.

A first class butcher shop kept according to modern ideas and conducted with personal skill and intelligence is a great boon to any community. In this respect Hill City is amply provided for, by Mr. McManis, who has a most complete establishment of this kind.

He bought the closed Wheeler market last September and has been doing a good business since. His fixtures, counters, racks, blocks and tools are all of high class and not only is he properly equipped for the

business but he is an expert butcher and has been engaged in the business fifteen years.

He keeps constantly in stock the choicest of beeves, veal, and pork, as well as a very high grade of home-cured hams and breakfast bacon. He renders his own lard, makes his own sausage. All the fresh fruits and vegetables in season are to be found at this market.

To supply his trade, he buys from eastern markets or directly from



HOTEL DE SHOUP, OWNED BY D. J. HANNA.

the farmers, always making careful selections. The McManis shop is always neat and clean. In addition to his market Mr. McManis carries a \$500 stock of groceries and has two well stocked ice houses from which he supplies summer ice customers.

He owns his own slaughter house and feed yards, the latter accommodating one hundred head of cattle and one hundred head of hogs.

Mr. McManis is very courteous and accommodating and is always ready and willing to please his patrons. He keeps two men constantly in his employ and runs a delivery wagon for both his own and his customer's convenience.

Mr. McManis is a native of Iowa and moved with his parents to Phillips county, Kansas, when he was fifteen years old. Since coming to manhood he has been continuously engaged in the market business having owned shops in Stockton, Phillips county, Colorado and Hill City.

Mr. McManis' family consists of a wife and one small daughter.

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#### Doctor J. A. Bundy.

J. A. Bundy M. D., of this city, is a physician and surgeon of the regular school and has a natural skill and adaptability for his chosen pro-

feffion. We were much impressed with the profundity of his knowledge and the extent of his observation in his professional life.



Dr. Bundy is a man who inspires the confidence of his patients. Although young in his profession he has reached that welcome confidence and affection that all doctors know is the key note to the success of the family physician. The doctor is recognized by all as a professional man of great promise. With his kindly disposition, he easily wins his way into the hearts of the people. His sympathies are easily awakened by the appeals of distress. He is a man who stands high in his community both professionally and socially.

Four four years Dr. Bundy has been a student in the University Medical College of Allopathy, taking his degree in May, 1906.

For a year and a half he did hospital work in one of the largest hospitals in Kansas City, working with such surgeons as Perkins, James, Hill, Foster and Cordier. The last year of his hospital work he had the distinction of being chief of the house staff at the University Hospital.

He had charge of 700 patients, almost half of them being cases of surgery, and the others of severe and advanced diseases of all kinds except contagious.

In his hospital experience and training he has met with the newest and most advanced discoveries in medical science and has put to practical use these methods and remedies.

Dr. Bundy is located in Hill City and lives in his new and modern home on Capitol Hill. For a time he will have his office in connection with his home and can be reached by telephone 155.

Dr. Bundy was born in Grant county, Illinois in 1878 and moved to Kansas in 1886 with his parents who still reside on the old homestead six miles southeast of Hill City.

After finishing the common schools of the county, Dr. Bundy taught five years and began his professional studies in 1902. He was married in Kansas City, in June, 1906.

Mrs. Bundy has had special training in the hospital as a trained nurse.

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#### John Stanfil.

“Progress” is an excellent watchword. It denotes so many things ambition, energy and thrift. A business built upon such a foundation is sure to grow and thrive.

Mr. John L. Stanfil an extensive farmer living twenty miles northwest of Hill City is typical of the word “progress.”

In 1879 when Mr. Stanfil was but seven years old he came with his parents to Graham county from Kentucky. He grew up amid the hardships and privations which came with making a home in Graham county



in the early 80's, and when in 1896 he left the home place and began work for himself he was amply able to cope with all difficulties.

At the time of his marriage ten years ago, he had but 80 acres of school land. Later he bought a half section for \$1000 and a quarter section for \$2000 and has recently closed a deal which adds another half section to his place. Today Mr. Stanfil's 640 acres are worth \$30 an acre,



450 acres of the farm are under cultivation with the greater part of it devoted to the growing of wheat and the average yearly output for the last 3 years has been 10,000 bushels.

Without a question Mr. Stanfil's farm is one of the best improved places in the county. Two years ago he built a fine eleven room home which cost him some \$2000. To the west of the main residence has recently been built a house for his tenant who farms 160 acres of the place. The largest and finest barn that we have seen throughout our trip over the country is on Mr. Stanfil's place. It is a mammoth structure that can be seen for miles around, and the inside is as remarkable as the outside, with its immense hay mow above and many roomy stalls below.

Although Mr. Stanfil is more distinctly a farmer than a stock man he has twenty-five head of fine cattle and sixteen head of good horses. In making his many improvements he has not forgotten the trees which add beauty and usefulness to a place and has set out 200 thrifty fruit trees.

Though Mr. Stanfil is but 34 years of age he owns one of the best farms in the county and his career shows what honesty and industry and thrift will do. He and his wife are thoroughly satisfied with Graham county and think it is a good place to rear their two bright and attractive sons.

And Graham county appreciates Mr. Stanfil's worth as fully as he appreciates its worth as is shown by his recent appointment as county commissioner to fill the unexpired term of Mr. Porter. So great is the satisfaction that there is no doubt of Mr. Stanfil's election to the same office in 1906.

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Alvin Law.



"It ain't the funniest thing a man can do—  
 Existing in a country when its new.  
 Nature—who moved in first—A good long while—  
 Has things already somewhat her own style.  
 She carries in her pockets bags of seeds,  
 As general agent of the thriftiest weeds;  
 She sends her black birds, in the early morn,  
 To superintend her fields of planted corn;  
 She gives him rain past any duck's desire—  
 Then may be several weeks of quiet fire;  
 She finds time, 'mongst her other family cares,  
 To keep in stock good wild-cats, wolves and bears;  
 She spurns his offered hand, with silent gibes,  
 And compromises with the Indian tribes.  
 In short, her toil is every day increased,  
 To scare him out, and hustle him back East;  
 Till fin'ly it appears to her some day.  
 That he has made arrangements for to stay:  
 Then she turns 'round, as sweet as anything,  
 And takes her new-made friend into the ring."

This tells well the story of Alvin Law, one of the earliest settlers of Graham county. For eight years nature tried to "hustle him back East," but when she realized "that he had made arrangements for to stay," she "turned 'round, as sweet as anything, and took her new made friend into the ring."

Mr. Law has resided since 1878 on his Prairie Home Stock Farm, a 2400 acre ranch in the south part of Graham county. He has 80 acres of upland and 300 acres of bottom land planted in alfalfa, 100 acres in cane, 100 in corn and 200 in small grain. The place is well watered and has on it 20 miles of three wire fence. The commodious residence of eight rooms is surrounded by fine trees, with many large evergreens and flowering shrubs of all kinds.

On the ranch are six acres of Native forest trees and six acres which Mr. Law has planted, in addition to one of the finest orchards in the south part of the county, having 500 bearing fruit trees and a splendid grape arbor.

The out buildings on the ranch are complete and well built. There is a large barn, 40x60, in addition to two cow barns, two spacious granaries and a two story machine house.

Mr. Law raises much fine stock, having at present some 315 head of cattle and 24 horses besides a large number of hogs.

He is known far and wide not only for his work and thrift, but for his royal hospitality,—the latch string of his outer door is always out and the friend and stranger are always greeted with a warm welcome.

Mr. Law represented Graham county for two terms in the legislature with credit to himself and satisfaction to his friends.

In 1878 Mr. Law married Miss Hilda Johnson, of Osceolo, Iowa. They have eight children.

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#### The Clayton Farm.

These two views are from the orchard on the Clayton Farm, in the northern part of Graham county, on the famous "Bow Creek Divide."

The orchard consists of about 500 trees, and is now yielding apples, cherries, plums, pears, peaches and apricots. It was set out in 1899 and 1900. The ground was raw prairie only a few years ago. Modern methods were used in setting out and cultivating the trees. Good, reliable nursery stock was used. The weeds have been kept from growing, some mulching was used; but the "dry farming system" was thoroughly prac-





ticed by keeping the surface of the ground loose to a shallow depth during the summer. The ground was never allowed to lose its moisture by evaporation, when possible to prevent it.

Mr. Clayton has recently moved to Hill City and is now editor of the Hill City New Era. He asks \$15,000 for his three quarter sections of fine, level upland and second bottom, with Bow Creek touching its southern border. Mr. Clayton spent ten years on the farm and demonstrated, the same as many others have also done, that the raw prairie can be turned into a comfortable home with pleasant surroundings, and pay handsomely for the labor of subduing the soil and farming it with due regard for western conditions.

A. C. Brandt.



A. C. Brandt, a brother of our present County Treasurer, who lives twenty-two miles northwest of Hill City, came to Washington county, Kansas from Ohio in 1886. Two years later he came to Graham county and homesteaded on the farm which is still his home. It was here he brought his young wife, formerly Miss Flora Earnhart of Blue Springs, Nebraska. Together they builded them a sod house and began the struggle with fortune, who has treated them kindly. Mr. and Mrs. Brandt have an interesting family of four girls and one boy.

Farming like all other occupations, has its ups and downs. Mr. Brandt had his downs in 1903 and '04. Crops failed and he lost practically all he possessed.

But with 1895 came prosperity which has continued to the present time. Each succeeding year better than the last.

Mr. Brandt has done general farming but has been especially successful in the raising of corn, not having had a failure for eleven years.

Today, as an evidence of his industry and good management, he owns 480 acres of good farm land valued at \$25 an acre; a roomy comfortable dwelling house and other buildings amounting to \$2500. His farm is well stocked with 40 head of cattle, 20 hogs and 7 horses.

One of the most desirable features of Mr. Brandt's place is an eight acre choice grove of forest trees planted in 1890. In addition to this he has 100 bearing apple trees and 30 cherry. This fine farm with its many improvements has been made in eleven years and his remarkable success and prosperity Mr. Brandt owes to his own conscientious work and good judgment.

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**William Wells.**



One of the most prosperous farmers of Graham county who owns 1960 acres of the county's best land is William Wells, who lives ten miles northeast of Hill City.

Mr. Wells came to Graham county from Atchison six years ago with a capital of some \$10,000 and invested it in raw prairie land, when it was selling for much less than now. The same land today is on the market for \$30 an acre.

The ranch consists of 900 acres under plow, 50 acres in alfalfa and the remainder in wild prairie grass, used for pasture and meadow; 400 acres of it is fine bottom land especially adapted to growing of alfalfa, and produces four crops a season, each crop averaging one and on-half tons to the acre. Last season there was a yield from this farm of 8000 bushels of wheat, 400 tons of hay and kaffir corn, and some oats and barley.

The place is peculiarly adapted to stock raising, having one and three-fourth miles of spring fed creek which never freezes or dries up.

This year Mr. Wells fattened for the market 180 head of steers and 150 head of hogs.

Mr. Wells, by his good judgment and industry has improved his place in the last six years, so that it is an ideal place to live, an excellent place to make money and surpasses many older farms in its vicinity.

The residence home, a new, well-built house of seven rooms is surrounded by many thrifty trees, a garden of roses and lilacs and all kinds of flowering shrubs add beauty and comfort to the home.

Mr. Wells has not been unmindful of the practical value of trees. He has 150 peach trees, 20 apple trees, 35 cherry trees, all bearing, and small fruit and berries in abundance.

This large farm is often termed Wellsville as the three tenant houses on the place are occupied by his employees, giving the farm a population of from 20 to 30 people.

The rural route brings mail daily and telephone connections are had with town and county exchanges.

In addition to the four homes on the place are corn cribs, granaries, cattle sheds, hog house, hen house, smoke house, implement shed, ice house, where the farm's supply of ice is stored during the season, and a recently built mill house which is equipped with a gasoline engine and grinder where the grain for the stock is prepared.

Eighteen miles of fence has been built and 40 acres of farm is enclosed in hog tight fence.

The constant work and close application of Mr. Wells to his business interests has made him financially independent and a desire for a life less confining has caused him to put his excellent farm on the market.

Mrs. Wells who enjoys this prosperity with her husband has done her full share in making it a reality and they with the youngest boy, Elmer, who is at home will locate in town as soon as a sale or trade for the ranch is completed. Anyone wishing to negotiate for this ranch, will address, Wm. Wells, at Hill City, Kansas.

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### The Gudgell Ranch.

Though Graham county points with pride to her many large enterprises, she is particularly proud of one institution which is not only the greatest of its kind in the state of Kansas, but in the United States as well. We say particularly proud because no institution could mean more to a stock raising and farming country than this the largest thoroughbred Hereford cattle ranch in the world, feeding at present on its 10,000 acres, 900 registered Herefords.

This immense stock-farm, known as the Gudgell Ranch, was bought 9 years ago, for F. M. Baker, of the Greenleaf-Baker Grain Co., of Atchison by A. E. Kerns, and Mr. Wells of Hill City. Mr. Kerns and Mr. Wm. Wells bought the 10,000 acres at an average of \$5 an acre, and during the five years in which Mr. Kerns was manager and overseer of the ranch made improvements worth \$25,000.

Mr. Baker, who took particular pride in this ranch, held it until his death, when the Baker estate sold it to Charles Gudgell of the Gudgell-Simpson Stock Co., who is the largest breeders of thoroughbred cattle in the world. This is Mr. Gudgell's third and largest cattle ranch, the other two being in Anderson county, Kansas, and Independence, Missouri, and on the latter Mr. Gudgell makes his home. The Graham county ranch be used for breeding and feeding, the Independence ranch for exhibition and sale. Mr. Gudgell's manager and overseer is Wm. Hendry who has



been in his employ for seventeen years, coming here direct from the Anderson county ranch. Mr. Hendry, because of his keen business insight, good judgment and long experience, is a valuable man in this position.

To the visitor, the Gudgell ranch is a marvel in expanse, beauty and utility. These 10,000 acres form an immense triangle, 4 miles in width by six miles in length, the beauty of which beggars description. The gentle undulating lands of waving wheat and alfalfa and rich pasture are broken only by well-wooded Bow creek which with many graceful curves transverses the ranch from east to west, giving it some six miles of heavy timber.

1,700 acres of the ranch are under cultivation, 1000 of it being devoted to the raising of alfalfa, which yields three crops a season and averages three tons to the acre, making an average yield of 3000 tons yearly. Throughout the alfalfa season, 30 men are required to cut and care for it.

The corn which is fed to the stock during the feeding season is grown on the 400 acres of the ranch devoted to its cultivation. 200 acres are sown in wheat.

Five houses are required to shelter the fifty employees of this ranch; the main building is a twelve room house, which the manager occupies, and in which about thirty of the men are fed. Of the other buildings there are barns, granaries, implement sheds, mill house, chicken houses, carpenter, harness and blacksmith shops, and the old log house which was the first building erected on the ranch. The upland pastures and feed lots are supplied with water by eight wells, each with a windmill and tank.

Fifty-five miles of fence are already built on the place and two carloads of hedge posts have been ordered to be used for fencing purposes.

It would be impossible to find a farm better supplied with new and improved implements than the Gudgell ranch. Among the countless ma-

chines and mechanical devices are the double row rollers, an invention of Mr. Gudgell's. These are used after listing the corn and weigh 2500 pounds each.

The work of the ranch is carried on chiefly by twelve teams of fine mules, which cost Mr. Gudgell \$500 a team, and twelve teams of heavy horses worth \$350 a team.





An interesting feature of the place is several braces of fine stag-hounds which protect the stock from wolves and other enemies of the herd.

This season the ranch wintered and fattened 6,000 sheep besides the vast herd of 900 thoroughbred Herefords.

While this ranch is marvelous in every respect, the feature which





predominates is that for which the ranch is maintained—the breeding of thoroughbred white-face cattle. The Hereford is an ideal grazer. The range is appropriating the Hereford because he suits the conditions and climate. He is naturally a grazer, with courage and perseverance, a fine traveler, and in many respects more indifferent to climate than any other beef breed.

The progress of the Hereford has been forward—surely but not slowly. They have made wonderful strides as beefers in the last ten years, until now they rank with the best. The white-face have met the requirements of the beef-packers, and their onward march cannot be stopped. The dressed beef men take these cattle in preference to all others of the range.

Mr. Gudgell, knowing the advantage of the range to the Hereford; has made this his breeding ranch.

Of the 900 registered white-faces, several are prize winners. One of them being Dandy Rex, the prize Hereford bull of the world, and the holder of the Armour Cup. His register number is 71689 and his weight is 2,000 pounds. Other prize animals on the ranch are, Beau Dandy, Beau Modest and Beau Donorus, all sons of Beau Brummel, register number 51,817.

Mr. Gudgell talks enthusiastically of the future of the ranch and is planning many improvements within the year, among them a commodious residence for the manager, several fine new barns and some material changes in the boarding hall for the men.

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#### J. E. Cook.

On an 80 acre tract ten miles north of Hill City, J. E. Cook keeps his well known "Banner Herd" of registered Poland China hogs. Of his twenty thoroughbreds, he has registered seven, some in the Standard and some in the American association.

Those registered with the Standard are: Money Musk No. 40357, Beauty No. 92559 and with the American are: Sis Hadley, No. 241332, Maude Wilkes No. 248530, Miss Perfection No. 261632, Daisy L No. 261630 and Number Sixty No. 259101.

One of the best Poland Chinas in the county, Big Diana, belonging to Mr. Cook was burned recently. She was taken out of the lot for exercise and sought shelter in the tall grass of the prairie where she was burned in a clearing fire.

Mr. Cook considers Sis Hadley the banner hog of the "Banner Herd" and her picture appears in this edition.

Not only is Mr. Cook interested in his thoroughbred herd, but he divides interest with his fine Plymouth Rock chickens and Bronze turkeys.

Mr. Cook's brother and his wife make their home on the ranch.



#### J. R. Nicholson.

Mr. J. R. Nicholson's career surely exemplifies the well known Kansas motto, "*Ad Astra per Aspera*,"—To the stars through difficulties.

It seemed for years that Fate held only ills in store for him, sending poverty, sickness, death and disappointment against which he made a courageous and continuous fight and came out conqueror in the end.

Mr. Nicholson in early boyhood moved from Monroe county, Iowa to Republic county, Kansas and on March 24th, 1895 he journeyed on to the sunny prairies of Graham county. His first home he built of the sod and the county assessed him on one span of horses, two cows, two yearling heifers and two wagons. To obtain money to improve his own place he broke prairie for his neighbor. In '86 and '87 the continuous and severe sickness of his wife and daughter resulted in the death of the wife, May 4th, 1887. He was aroused from his bereavement by the consequent duties and responsibilities which were forced upon him. Four children,



mere babies, the oldest being six years of age, were left solely to his care, and together with the \$900 of debt incurred by these misfortunes it seemed almost more than human love or strength could endure. He undertook the care of his children alone, cooking, sewing, ironing, washing and churning in addition to the regular farming. Six years later, in 1892, he remarried. Mr. Nicholson today owns 360 acres of good land, all of it under fence, and a good herd of cattle, 100 hogs and 10 horses. He



owns a two-thirds interest in a 16 horse power steam thrasher, and has builded him a modern eight room frame house in addition to many good outbuildings.

In 1905 Mr. Nicholson's corn crop amounted to 2500 bushels, and in the same year he marketed \$1200 worth of hogs. His prospects for 1906 are most flattering. He has \$1500 worth of hogs which he will market by fall and his crops are in a flourishing condition and promise an abundant harvest. There are 60 acres in wheat, 100 acres in corn and 26 acres in alfalfa. A splendid orchard of 200 trees adds beauty to the place, 70 peach, 6 pear, 6 apricot and 20 apple.

Mr. Nicholson has recently assisted his son in the purchase of 160 acres of good farm land.

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**A. W. McVey.**



Farm house of one of the most prosperous farmers of Graham county. He has large land holdings and live stock interests, and his wealth was made in Graham county.

He is at present a County Commissioner.

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**Dr. N. Crank.**

While hundreds who came west during the early eighties became disgusted and returned to the east and their friends, there were those who possessed the will and loyalty to purpose to withstand the hot winds and the drouths and privations of the unsettled west and remain at their post of duty, believing they could win in spite of adversity.

A notable illustration of the latter class is Dr. N. Crank who fought the natural enemies of the west with the same fortitude and perseverance that he fought the enemy in his four years service in the Civil War. Dr. Crank was born in Ohio, on December 12th, 1837, and twenty-one years

later emigrated to Missouri where he engaged in farming, until in the autumn of 1861 where he enlisted in the Missouri Home Guards. In October, 1863 he became a member of the Fourth Missouri Cavalry, M. S. M., and served until the regiment was mustered out at Benton Barracks, St. Louis, in July, 1865, where he returned to his farm. In the autumn of 1878, Dr. Crank with his family homesteaded in the south part



of Graham county and they have been continuous residents since that time.

Dr. Crank sold his original homestead and moved to a farm three miles southwest of his present home, but two years later moved to his farm eight miles southwest of Hill City where he has resided for the past nineteen years. He was at one time an extensive sheep raiser, having some 1500 head, but luck seemed to turn against him when a fatal epidemic prevailed among his flock and left but 200 sheep uninjured. This, with a debt of \$1400 on the land involved him in a debt some \$3500 and for a number of years he paid 10 per cent interest on that amount. But Dr. Crank was not discouraged and in 1890 his persistence was rewarded. That year he marketed 1100 bushels of onions, 32000 heads of cabbage, 1100 bushels of potatoes 800 bushels of tomatoes and after all expenses were paid had \$1800. In 1895 he sold \$500 worth of peaches grown on his place. Mr. Crank's orchard and grove are foremost among the many delights of the farm. He has 1500 fruit trees consisting of plum, pear, cherry, peach, apricot and apple trees, besides a fine grape vineyard of 500 vines. There are ten acres of large forest trees following for a mile a spring fed creek on the place.

Of Dr. Crank's 320 acres 80 are especially adapted to alfalfa growing from which large crops are realized each year. In his prosperity Dr. Crank has not forgotten the joys of real living, and has built a large two story stone residence of twelve rooms with large cellar, closets, bath and



wash rooms and has furnished it elegantly throughout. Aside from the \$4500 residence, \$5000 has been spent in other improvements such as stable, cowbarns, fences and ice house. In the season of 1905 Dr. Crank's farm produced splendid crops, of which he still has 1500 bushels of wheat and 100 bushels of oats. He now has 65 head of grade cattle, 51 head of hogs and 9 head of horses. Not only is Dr. Crank a successful farmer but he is a doctor of no little note. He is the patentee of a medicated steam bath machine which was exhibited at the Paris Exposition and took the first diploma and gold medal over all the like machines exhibited there. Besides successfully treating people with his steam bath machine Dr. Crank is the originator and manufacturer of a cattle virus which for thirty-seven years successfully prevented and cured black-leg in cattle.

Dr. and Mrs. Crank went to the Portland Exposition, sojourning in five western states, but returned to Graham county satisfied that this is the Mecca for the poor man.

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#### B. S. Sherman.

For fifteen years Mr. B. S. Sherman was a renter in Illinois and Eastern Kansas, but tiring of the unequal struggle imposed on him by the landlords there, he came to Graham county five years ago, and rented a section of land from Illinois parties. Being raw land, a house and barn had to be built, fences made, and sod turned; but in all this Mr. Sherman managed well and the first season he turned 100 acres of sod. He now has under cultivation, on this tract of land, 215 acres, and the writer at once noticed the neatness displayed on his farm. The grass surrounding the dwelling is preserved, the yard is free from wagon tracks, and trash, and the building is kept in good repair. At the barns each article has its place, the harness is neatly hung on pegs, the stable stalls are clean, the

wagon and buggy are under shed, and the implements in proper order. The cultivated lands are free from weeds and the growing crops are doing nicely. Particularly is this true of a large field of wheat which is much better looking than the average fields we have seen on our trips over the county. Mr. Sherman says from a "rental" stand point, he has more property to show for his five years labor here, than for the fifteen years he labored for the Eastern landlord.



He married Miss Nellie Peck, in Henry county, Illinois, February 24th, 1882, and to this union were born two girls. A visit to the Sherman residence, impresses one with the fact that home life there is of real enjoyment.

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#### Martin Larson.

Among the number of foreign born people who have made homes in Graham county, is Martin Larson, a prosperous stock man living on his ranch twenty-two miles northwest of Hill City.

Mr. Larson is a native of Denmark and came with his parents to Brown county, Kansas, when he was but one year of age. Mrs. Larson, who was born in Sweden, came in 1888 to Brown county where she and Mr. Larson were married. To them were born two bright children, a girl and a boy. Five years ago the family moved to Graham county and have prospered as only Graham county farmers can prosper.

From a \$2500 investment made five years ago, Mr. Larson has cleared \$7000 and his land, together with the \$3000 in improvements, is valued at \$9000.

Of the 560 acres in his ranch, 125 are under cultivation, the remaining 435 being used to pasture his fine herd of Hereford cattle.

Mr. Larson takes particular pride in his white-face cattle and of the



large herd which he now has, a goodly number are thoroughbreds. He frequently ships a car load of fattened steers to the Kansas City market.

No less worthy of mention are his Duroc Jersey hogs, 25 of which are registered.

One need not wonder at the fine condition in which Mr. Larson's

stock is always found. He spares no time or expense in making his barns and yards such as any farmer might be proud to claim.

Mr. and Mrs. Larson are much pleased with Graham county and all that she offers, and intend to make this their permanent home—a place to live and a place to prosper.

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**I. L. Olmstead.**



The farm of I. L. Olmstead, one of the successful farmers of Graham county, who has made a comfortable fortune on the place. He is engaged in the mercantile business on his farm, and is building a large store room. He will stock it with everything the farmer needs and will buy everything the farmer has for sale. He is postmaster at Togo which is thirteen miles south of Hill City.

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**James Holmes.**

Twenty-eight years ago, James Holmes of Wisconsin married in Iowa, and brought his bride to Graham county, which was then a part of the great American desert, but what is today the garden of our great commonwealth.

Mr. Holmes said, "In those days I was the poorest man in all Graham county. I didn't have a cent I could call my own." He tells an interesting story of his introduction to the west. In June of 1879, the spring freshets were unusually heavy, and he narrowly escaped losing his life, while crossing the north fork of the Solomon river in a wagon box, in an attempt to reach the land office at Kirwin where he filed on his 160 acre homestead, which lies sixteen miles northeast of Hill City and which is today the 880 acre farm home of Mr. Holmes and family, the land being valued at \$25 an acre.

For twenty years the family lived in a sod house, but eight years ago they moved into their commodious seven room dwelling where they now live.

To Mr. and Mrs. Holmes were born four children, three daughters and the youngest a son. This winter within two months, the three daughters were married. Two of them are now residing on farms within a few miles of the home place and the oldest with her husband in Gove county on a claim. Mr. and Mrs. Holmes are enjoying the rewards of a quarter of a century of application and industry.

Of the 880 acres comprising their farm 400 are under cultivation, producing corn, wheat, oats, and alfalfa. There is a good orchard of peach, pear, cherry, and apple trees, which supply the family with fruit and to spare.

But the noticeable features of this farm and the one in which Mr. Holmes takes particular pride is his herd of fine thoroughbred Poland China hogs, the herd being headed by Guy Hadley No. 39039 second register and Standard Poland China record. Nine of the herd are registered in volumns 20, 21 and 22 of the Standard Poland China Record and 40 head additional are eligible to registration. He raises registered hogs for sale, and invite correspondence. In addition to the thoroughbreds, Mr. Holmes fattens many hogs for market, and at present writing has 100 head.

He also keeps high-grade Durham cattle, having 70 head at present.

With 18 head of horses and mules on the farm, lots of out-buildings and machinery, Mr. Holmes is making big money and is satisfied to make easy money in Graham county. His post office address is Densmore, Norton county, Kansas.





### T. H. Smith.

In spite of the drudgery of work-a-day farm life, there is an independence and satisfaction which surpasses that of all other walks of life.

In the spring, the waving fields of green,—in the autumn, the abundant golden harvest—and always the evidence of one's own handiwork.

One of the best illustrations of the comforts and satisfaction of farm life is found in the home of T. H. Smith, who lives 23 miles northwest of Hill City.



Mr. Smith came to Graham county twenty-two years ago last March, from Republic county, having previously been a resident of Iowa. It was in Iowa that he married Miss Emily Glover on October 21st, 1878 and to them were born four boys and three girls. When he came to Graham county in 1885 he preempted the home place, paid out on 80 acres and later bought 720 acres.

Not only has Mr. Smith added acres to his farm but also those improvements which make farm life more desirable. For planting, tending and harvesting of the crops, he has \$4,000 worth of new and improved machinery.

He has erected a comfortable house of eight rooms and a barn 30x60 feet, with a capacity of 40 tons of hay. In connection with the barn are good scales.

Of the 800 acres in the farm 560 are fenced and something over 200 are under cultivation.

In 1905 Mr. Smith raised 4000 bushels of corn, 3200 bushels of wheat and 1900 bushels of oats. The average worth of the grain marketed in the last ten years was \$1500 a year.

The livestock is an interesting feature of the farm, 14 head of fine horses, 35 hogs, and 42 head of thoroughbred Shorthorn cattle, 14 of which are registered.



The Shorthorn has made wonderful progress in Kansas. He is the premier tribe of the beef cattle on the range. Take him all around in the stall and at the pail, on the range and at the block he fills the bill for general purposes better than anything else in the bovine world.

Mr. Smith has ambitions to make his place a Shorthorn cattle ranch.

Last but not least of the many delights of the place is a splendid orchard of several thousand trees. In addition to the 500 forest trees, there are 250 peach trees, 50 apple trees, 125 cherry trees, 10 apricot trees and 1,000 plum trees all bearing.

An abundance of small fruit is produced annually, among them goose berries, raspberries, blackberries, currants, strawberries and grapes.

Mr. Smith's evergreen's in the front yard, for age, will rival eastern grown ones.

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#### A. Van Norman.

Thirty-two years ago, Jewell county Kansas, gained from Iowa an industrious, thrifty farmer and a good citizen in the person of A. Van Norman. In 1899 with \$1600 he moved to Graham county and located on a quarter section, eight miles northwest of Hill City.

Within the last four years he has spent \$700 for improvements on his place and in that time has made above expenses, some \$1200.

By his industry and thrift Mr. Van Norman has increased the value of his farm from \$100 to \$3000 in four years.

In his desire for financial gain he has not forgotten the beautiful, and in addition to 40 fruit trees has set out and tended 1400 forest trees in which he takes particular pride. 50 acres of the farm is under cultivation, the remainder being good pasture land.

Mr. Van Norman's home has been made desolate by the death of his wife and the marriage of his two children, and but for the two bright

granddaughters who spend most of their time with him, and are his especial pride and comfort, his life would be somewhat lonely.

Mr. Van Norman likes all Graham county and especially the part in which his farm is. He has made himself independent here and wishes no other home than the one he now owns.

Last winter Mr. Van Norman sold most of his live stock and invested the proceeds in bank and telephone stock.



#### W. C. Brown.

Mr. W. C. Brown is a native of Iowa, was married in 1881 to Miss Ada Gates of Tabor, Fremont county, Iowa, and came to Kansas in 1887.

He brought with him barely enough stock to start farming, and about \$1000 in cash, but paid \$450 of this amount for a relinquishment of his land. By his industry and thrift he has added acres to acres and dollars to dollars until today he owns a splendid farm of 1050 acres, three-fourth of which are under fence.

Two years ago Mr. Brown builded a \$2500 house of 12 rooms, with a good cellar, and a stone basement, barn measuring 30x40 feet which cost him \$1000. Other improvements on the place are valued at \$1000.

For eleven years he was successfully engaged in the cheese business. Fortune smiled on him, and each year marked a material advance in his financial gains. In 1903 his wheat crop averaged 35 bushels to the acre, yielding an entire crop of 5000 bushels. In 1904 he marketed 5000 bushels of corn and \$1600 worth of hogs and cattle were sold from the place. In 1905, the yield of corn was 2500 bushels and this year he sold \$1740 worth of cattle.

The entire care of the farm is more than Mr. Brown cares to undertake and he has rented a number of acres to the tenant on the place.

Everyone appreciates a fine grove and especially is this true of peo-

ple in a prairie country. For years it was thought to be impossible to grow trees here, but one has only to visit Mr. Brown's home to be thoroughly convinced of his mistake. He has a large and dense grove of forest trees in addition to a good orchard.

A quarter of a century of hard work and close application have enabled Mr. Brown to reach the success which waits at labor's gate. He is surely entitled to be placed among the foremost in the ranks of successful farmers of Graham county.



### J. E. King.

In the beautiful valley of Coon creek, nestling amidst green fields and beautiful trees is the home of J. E. King, our county commissioner. No pains have been spared in making this home an enviable one. Mr. King located here in the spring of 1888, but did not engage in farming for himself until 1893, having been employed feeding cattle for B. F. Poston for five years. In 1893 he purchased the land on which he is now living. Mr. King says he was as near minus "this world's goods" as one can be whose only possession was a will to dare and do, and right well did he succeed as is evidenced in his comfortable home and well managed farm. He now owns 480 acres of land, valued at \$25 an acre, has a beautiful and commodious frame dwelling, 40 head of cattle, 10 head of horses and many head of hogs. In 1905, he raised 1,000 bushels of corn from 25 acres, and 1,000 bushels of oats and barley, from 18 acres. This year he has good growing crops on 170 acres of ground. His alfalfa crop is immense, and he has considerable land suitable to the successful growing of this valuable crop. He is making easy money each year from hogs, corn and alfalfa. Mr. King's home is connected by telephone lines, with his neighbors and nearby town, a rural mail route passes his door. Mr. King's family of three boys and one girl, with his estimable wife, are enjoying well earned prosperity.



**Carl Kobler.**

“Verdant wheat fields stretching southward,  
Fruitful orchards east and west;  
Not a spot in all the prairie  
That the springtime has not blessed;  
Every field a smiling promise,  
Every home an Eden fair,  
And the angels—Peace and Plenty—  
Strewing blessings everywhere.”

This sketch from Eugene Ware comes to mind when one visits the farm of Carl Kobler. It seems indeed, that the angels, Peace and Plenty have strewn their blessings everywhere. But when Mr. Kobler tells his story, one would realize that these blessings have not come unsought.

He came with his parents to Graham county from Muscatine, Iowa, in 1879. Here he attended the public schools, and grew to manhood and was married. Both Mr. and Mrs. Kobler were teachers, and taught five years after their marriage.

Mr. Kobler began farming in 1894, but bought his first land, 160 acres, in 1899. By hard work and careful management he was enabled to add 320 acres in 1903, 160 in 1904, and 400 in 1905.

Of the 1040 acres, 480 acres are in the Solomon valley and suitable to the growing of alfalfa, 800 acres are fenced, 12 acres under hog tight fence.

In the last three years Mr. Kobler has had 210 acres in wheat and has harvested 3370 bushels of that grain. He has gradually increased his wheat acreage, in 1904 having but 45 acres and in 1903, 95 acres. He also has 180 acres of corn this year, and has begun the cultivation of 100 acres of raw land.

Mr. Kobler has dealt somewhat in live stock, marketing in 1905, \$500 worth of hogs and 1906, \$800 worth. Has now 60 head.

In 1901, Mr. Kobler had but 12 head of cattle, has sold since then \$800 worth, and has now 40 head. He owns 10 head of good horses. The improvements on this farm are valued at \$2000.



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#### Steve Searls.

The subject of this sketch was born in Illinois, and moved with his parents in boyhood to Austin, Texas, where he was educated and learned the trade of a stone mason. He came to Graham county in 1882 and his first contract was the Pomeroy Hotel. Then followed the F. and M. Bank, the Scherer Hotel and the Presbyterian church and manse.

Though Mr. Searl found all the work he could do at his trade, he decided to become a farmer and homesteaded two and one-half miles southwest of Morland, in 1886. He made no mistake in the change and has been exceedingly prosperous.

Mr. Searl owns 640 acres of land and has one and one-half section under lease. His entire farm is fenced.

The dwelling is a story and a half stone structure surrounded by a beautiful fifteen acre grove of native trees. These trees are remarkable for their size, many of them, being forty inches in circumference. Mr. Searl has one of the best watered farms in the country. It is traversed by Sand creek and has some twenty-five springs.

The valley along the mile and a half of Sand creek is fine alfalfa land.

The water used in the house and stables is piped from the excellent springs. Mr. Searl has a large young orchard of 150 bearing trees.

In 1905, 4000 bushels of corn were raised on this farm, which has not failed to produce a good crop of this grain since 1894.

Mr. Searls has growing fifteen acres of red top grass, five acres of timothy and 60 acres of alfalfa. The farm is well adapted to stock raising with pasture and grain sufficient to fatten 150 head of cattle and 150 head of hogs, each year.

In 1905, a car load of fat cattle and hogs was shipped from the place.



The improvements on the farm are worth some \$4,000, and the land is valued at \$20 an acre.

Mr. Searls was married December 25, 1883 to Miss Hannah Hocker-smith, and to this union four children were born.

#### **H. I. Scott.**

If credit is due to any man who goes into a country when it is new, and fights the pioneer battles, withstanding hot winds, drouths and grass-hoppers, then it is surely due to H. I. Scott who homesteaded in 1878 in Graham county, two years before its organization. Mr. Scott proved up on his homestead in 1884 but prior to that time worked for other farmers to support his family.

He now owns 480 acres of good land with 260 acres under cultivation, 90 acres of this splendid farm has been planted in corn for the past five years, with an average yield of twenty-five bushels to the acre. The wheat has harvested on an average of twenty bushels to the acre for the same number of years.

In 1906, Mr. Scott marketed seventy-three head of hogs and has now on the place fifty head of hogs, a good bunch of cattle and 10 horses and mules.

This valuable farm is well improved, has a large story and a half frame house and a 30x32 barn.

The trees are worthy of special note, 400 good fruit trees and many fine trees leading to and surrounding the residence.

Mr. Scott stands well in his community having held the responsible position as trustee of his home township for a longer period of time than any other man in the county.

He can well be called a good home builder as is evidenced by his large family of children who remain at home contented with Graham county farm life as provided by their father.



#### Dice Seltzer.

On the head waters of Hay creek eighteen miles from Hill City is the valley farm home of Dice Seltzer. This is a farm of 320 acres on which there are many living springs, one of them a splendid sulphur spring. 75 of the 200 acres under cultivation is excellent alfalfa land. This is one of the largest truck farms in the county, producing large quantities of vegetables each year.

Truck farming here is a lucrative business, as the demands of the local markets are great and there is easy access to Kansas City and Denver markets. Mr. Seltzer ships in car load lots to the city markets, onions, potatoes and cabbage.

He raises some live stock, and for ten years has averaged marketing fifty head of cattle and the same number of hogs each year. At present he has sixty head of cattle forty-five head of hogs and 13 head of horses. This valley farm is well improved. The residence is a story and a half structure of 8 rooms, with a good cellar and a 12x16 milk house. There are ten acres of fine forest trees on the place.

Mr. Seltzer moved to Graham county from Missouri and homesteaded near Lenora in 1885. Two years later he was married to Miss Della M. Brooks of this county. In 1895 Mr. and Mrs. Seltzer moved to their present home. Mr. Seltzer is one of Graham county's most reliable and energetic farmers who has made the most of her possibilities of beauty



and wealth. His farm is not only remarkable for its utility but for its beauty as well.



**George Albertson's—Spring Grove Stock Farm.**

George Albertson a native of Denmark, came to America, emigrated in 1872, and located in Harlan, Iowa. In 1881 he was married to Miss



Sarah Hanson of that place and in 1885, Mr. and Mrs. Albertson came to Graham county and homesteaded. They brought with them some money with which they improved and stocked their farm, but in 1886 suffered a severe loss in the decline in the price of cattle. Mr. Albertson did not let failure discourage him, but began at once to win back what he had lost. He prospered and was able to add acres to his acres, adding a quarter section in 1890, another in 1898 and another in 1901.

420 acres of this land is pasture under fence. It is supplied with water from several creeks fed by 12 living springs.

Mr. Albertson has 200 acres of his splendid farm under cultivation, the greater part of it being planted in corn. In 1905 he raised 1,000 bushels of corn 1,000 bushels of small grain; there are 300 bearing fruit trees and three acres of forest trees on the place, which add much to the beauty and value. Seventy-five head of cattle and six head of horses are feeding on the pasture. This year Mr. Albertson has marketed twenty-six head of fat cattle and forty-one head of hogs.

The ranch is well improved having a comfortable stone residence and other improvements amounting to \$2,000. Mr. Albertson values his ranch at \$20 an acre but does not consider selling. He is satisfied to hold the place and make money to rear his five promising children.

Mr. Albertson by his energy and thrift and honesty has made himself a valuable citizen which any county would be proud to claim.

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#### J. L. Howard.

The subject of this sketch came to Graham county eight years ago and settled on a farm twenty miles northwest of Hill City. An inventory of his stock at that time showed that he possessed a full stock of good judgment, practical sense, untiring energy, and vigorous strength in addition to twenty cents and a span of mules.



Twelve years ago Mr. Howard was married to Miss Mattie Heskett, of Jewell county. One eleven year old son is the pride and hope of this home.

Five of the eight years which Mr. and Mrs. Howard have spent in Graham county, they were engaged in the cheese business in which they made marked success. From nine cows in three months they sold \$224.80 worth of cheese to Mr. Lull, of Lucerne, Kansas.

Mr. Howard is now engaged in the cultivation of his well improved farm of 360 acres, which he values at \$25 an acre. His substantial home and good barn and granaries he values at \$3500.

Aside from his interest in the tilling of the soil he takes much pride in his livestock, owning 100 head of hogs, 32 head of cattle and 5 head of horses.

Mr. Howard has taken advantage of time and labor saving devices and owns all kinds of new and modern machinery. But he has not been unmindful of the luxuries and beauty of his home and has a fine young orchard which bears abundantly.

He has been an unusually successful farmer and considers that he has cleared \$800 each of the eight years he has lived here. Last year he marketed \$1000 worth of hogs, and raised 2000 bushels of corn.

One cannot help but realize the truth of the old adage, "Labor pays best dividends," when they visit Mr. Howard in his comfortable home. He owes his phenomenal success to his great perseverance, untiring energy and excellent judgment.

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#### Frank Born.

This is distinctly a country for the young men. No matter how limited their experience or means, the west offers great possibilities to the young and energetic. When Greeley said, "Go west, young man, go west."



he must have had in mind some place so full of opportunity as is our county. One who has realized and grasped these opportunities is Mr. Frank Born, a young and prosperous farmer of Graham county. The realization and appreciation of the great opportunities offered him, coupled with energy, perseverance and good judgment, has placed Mr. Born in the front rank of the county's successful farmers.



Mr. Born came to Graham county from Nebraska in 1885, bought a relinquishment to a piece of land and began farming with one team and one cow. He now owns 720 acres of good land, fenced and cross fenced.

In 1891 Mr. Born raised a crop of corn that averaged 50 bushels to the acre. In 1903, 1904 and 1905 he raised 12,400 bushels of corn from an average of 125 acres. In seven years he has harvested 13,000 bushels of wheat and in the past three years from an average acreage of 140 has harvested 9,000 bushels.

Mr. Born has sold \$400 worth of hogs each year for the last three years, and keeps on the average of 45 head of cattle each year.

These splendid crops are not only indicative of Graham county's productive soil, but great credit is due Mr. Born's unceasing toil and untiring effort.

The improvements he has made on the place consist of a six roomed residence, and a large barn with accomodation for his 19 head of horses.

The house is set in a large grove of native forest trees with a well kept lawn. There is also a large orchard of bearing fruit trees.

Mr. Born was married to Miss Josie Stanfil, January 29th, 1888.

Mr. and Mrs. Born have made an ideal home and are enjoying remarkable prosperity.

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W. S. Rowley.

Even as a stream cannot rise above its fountain head, so a town cannot progress faster than the industrial community which supports it, and

the prosperity of our town depends largely upon the individual farmers of our county. W. S. Rowley is distinctly one of the well to do farmers who helps to make our town and county what they are.

Mr. Rowley came from Republic county to Graham county in 1901, and bought 160 acres of land of which only 40 acres were improved. In 1902 he built a five room house with the money netted from his first year's crop. He has a fine barn 24x44, with a storage for 30 tons of hay and 700 bushels of grain, and stall room for 12 head of horses. There are other granaries which will hold 800 bushels of grain.

Mr. Rowley has 75 acres under cultivation, 10 acres in alfalfa, 50 acres in corn and the remainder in small grain. The trees on the place are an interesting feature, four acres of good forest trees and eighty bearing fruit trees.

Mr. Rowley has kept careful figures of crops raised and grain and stock sold and says for four years his corn has averaged 27 bushels to the acre. He has marketed \$700 worth of cattle and \$300 worth of hogs for



the last three years. At present he is feeding 32 head of cattle, 35 head of hogs and seven head of horses.

Mr. Rowley's farm is five and one-half miles north of Hill City with the district school house but a half mile distant. He is on mail route No 2 of Hill City and is connected with the Hill City telephone exchange. The farm is all under fence and has several living springs.

Mr. Rowley is a carpenter by trade, but prefers farm life in Graham county to any other.

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#### A. N. Young.

On rural route No. 1, Bogue, Kansas, is the home of A. N. Young, a thrifty prosperous farmer.

Mr. Young's career demonstrates what a man with health energy and

perseverance, but with little wealth is able to do for himself. In the autumn of 1892, Mr. Young and his family, with six horses a few cattle and some little household goods, settled on his homestead in the extreme south east corner of Pioneer township. Since that time he has bought four quarters of land, two in Pioneer township and two in Alcona township,



just across the line of Rooks county. He has these 800 acres fenced and crossed fenced. Mr. Young has a fine field of alfalfa and is sowing 33 acres more this spring.

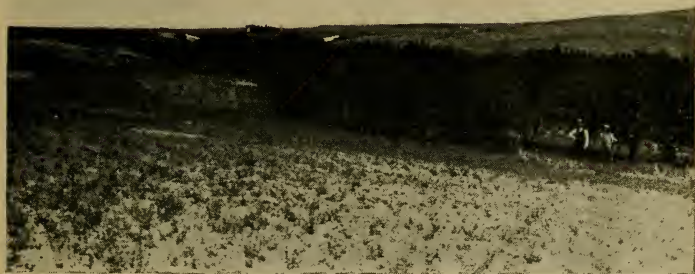
The farm is well stocked with cattle, horses and hogs.

In addition to his comfortable seven roomed house and various other buildings on the home place he has a three roomed house on his Rooks county land, which his oldest son occupies. In addition to doing her full share as a help mate in making this farm home, Mrs. Young has sold

\$3,000 worth of chickens, eggs and butter in their thirteen years residence in Graham county. Mr. Young deserves more than ordinary credit for the remarkable success he has achieved. Aside from owning one of the best farms in the southeast part of the county, he has a substantial bank account and a credit of which any one might be proud.

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**Nathan Williams.**



Nathan Williams was born in Massachusetts of sturdy Puritan stock. He grew to manhood and was married in that state, but being a victim to acute asthma, came west in search of a milder and drier climate and settled in Graham county. Mr. Williams has experienced a complete recovery and is strong in his praise of our wonderful climate, for he is healthy and hearty at the age of 77 years. His wife, seven years his junior and a sister aged 82 who comprise his household, are enjoying excellent health.

Though Mr. Williams has found Graham county farm life ideal, he is scarcely able at his age to discharge the duties attendant upon that life and has placed his 160 acre farm on the market at \$20 an acre. The place is well located being five miles from Bogue, and is one of the most productive spots in Graham county. The land is particularly adapted to gardening, fruit and alfalfa growing. 80 acres are under cultivation and 80 in pasture land. It is especially well watered, with many living springs. The ten acres surrounding the house are sub-irrigated by numerous springs near the surface.

A large orchard of 400 bearing fruit trees is Mr. Williams particular pride. Last year he sold 150 bushels of peaches from this orchard in addition to smaller amounts of cherries, apples and other fruits. This is something of a dairy farm. A small herd of Red Pole cows furnish the



milk for cheese making, which business Mr. Williams has successfully carried on for a number of years.

There is no reason why Kansas farmers should raise corn and ship it to New York farmers, to feed to their cows and ship cheese back to Kansas. If the New York farmers can find it profitable to import Kansas feed and make cheese for Kansas, surely Kansas farmers by raising the feed ought to find it still more profitable. This has been Mr. Williams experience. He has two cheese presses and a 150 gallon vat which are for sale with the place. The buildings on the farm are a residence, a barn and a cow barn 75 feet long, which accomodates 31 cows with shed room for 21 more.

Mrs. Williams has been very successful in raising chickens, having sold since the first of the year \$56 worth of eggs.

Mr. and Mrs. Williams have made a beautiful home here, and the purchaser will find it a pleasant place to live and an easy place to make money.

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### MORLAND.

Morland is the second city of importance in the county. It was always noted for the intelligence and energy and the enterprise of it's inhabitants. Some time before 1886 an attempt had been made to build a town on the present site of Morland, but was finally abandoned. In the Spring of 1886 the land was reentered and a town was started under the Government townsite act. Among the promoters were Snyder Horton, Mr. Garvey, Grover Walker and D. C. Kay who began at once to erect buildings. Mr. Horton built the store room now belonging to G. W. Collins; Mr. Carvey built the store room which later he sold to G. W. Stober; Mr. Walker established a bank, and Mr. Kay built a hotel. In 1890 they were able to make proof on the land having the requisite \$20,-



000 in improvements and 100 people. There was no little trouble concerning the name of the newly organized town. The first name given it was Fremont. But the Union Pacific railroad company objected to this because freight and express were often exchanged with that of Fremont of Nebraska. For a time the station was called Kalula, the town Fremont and the post office Morland, but after some time the name Morland was accepted. But the troubles were only begun. In August of 1886 a disastrous cyclone struck Morland and destroyed or injured every building in the town save the hotel. One of the most interesting hard luck incidents of the cyclone was that of G. W. Stober and Mr. Garvey. An hour before the storm Mr. Stober had traded Mr. Garvey a team and wagon for his store. The cyclone completely destroyed the store which fell on the team, killing both horses. But the founders were not to be discouraged and began immediately to rebuild. In the next four or five years the growth was slow owing to extreme drouth, and having little money. Following that period, however, Morland's growth has been



steady and sure and she now has a population of some 250. Almost every line of business is represented, and stores are exceptionally well stocked and up to date for a small western town. There are five general stores, one drug store, barber shop, two hotels, two livery barns, three elevators, one mill, one lumberyard, two blacksmith shops, three real estate offices, one minister and two doctors. A good telephone system, both local and long distance is in operation, and the post office has three star and one rural routes. There are two churches in Morland, but only one, the Methodist, in which regular services are now held. The exact date of the M. E. society is not known, but the first Methodist preacher was "Father Jack Langley" who came to Morland some 27 years ago. The history as a charge begins properly in 1900. The present membership is 160 and the church owns a neat parsonage and modern church, built and furnished at

a cost of \$1800. The pastor is Rev. W. S. Harper. The fraternal organizations represented in Morland are Woodmen, Odd Fellows, Triple Tie and Workmen. The 22 club a Morland organization of 22 members, deserves special mention. Two disastrous fires have occurred, one in 1902, the other in 1904, but the destroyed buildings were immediately rebuilt. Morland and vicinity have grown rapidly in the last year, 50 families having moved within trading distance and 20 new houses have been built in town. A movement is on foot to incorporate the town, and every citizen is anxious for it's success. A nine foot cement sidewalk has been laid in front of many of the stores and the spirit of boom and enterprise seems to have taken hold of all the merchants. The first of July a second bank will be opened for business in the new building which is being erected for that purpose. Not only is Morland enterprising in a business way but she gives some little thought to recreation in her leisure hours. She boasts of a 24 piece brass band which is thoroughly organized and holds regular practice on Monday nights, and the Morland base ball nine challenges any nine up and down the branch roads. Morland is especially well located for a trading and shipping point, being fifteen miles from any other town and lying as she does between the wheat belt on the south and Bow creek valley on the north. They have one mill and three elevators in continuous operation and have shipped this year 380,000 bushels of wheat in addition to much flour. Morland is facing a very promising future. The growth which has begun steady from the first is increasing rapidly, and there is no reason why she should not soon be a leading town in the west.

#### **Ellis and Cunningham.**

Among the finest and best kept general stores catering for public favor is the establishment of Ellis and Cunningham. There is a neat and



attractive appearance about the interior of the store that proves an inducement to a prospective buyer.

Although they carry a good line of boots, shoes and dry goods, they give special attention to the grocery department and the market. The groceries handled are as fresh and pure as money can buy, and the large room permits of the display of the immense variety of canned and preserved goods. A stock of this kind is not only a necessity but a positive benefaction to a town of the size of Morland, and the enterprise of the firm is to be commended. They have a well equipped meat market in connection with the business and carry all kinds of fresh and cured meats in addition to fresh fruits and vegetables in season. Some people say that Ellis and Cunningham have the best market in the county.

Their soda fountain, the only one in Morland, has an extensive patronage. The soft drinks and confectionery department was the nucleus around which this \$7000 store was built.

It had its origin eight years ago in a \$25 confectionery stock managed by Mr. Ellis's sister, Mrs. W. R. Cunningham and was bought two years ago by Ellis and Cunningham. A year ago they suffered a heavy loss by fire which was partially covered by insurance.

The extensive trade is divided between the country and the city patrons, many of whom have been regular customers since the store began business.

Their trade has increased 25 per cent in the last year and this increase warrants them in making some extensive improvements within the year. They expect to build a second story on their building and add a complete clothing department. At present they take orders for tailor made clothing.

Mr. H. Ellis is a native of Kansas, has been in Morland three years and owns his home in addition to a half section of Graham county land.

Mr. H. W. Cunningham has been in Kansas 22 years and in Morland six years. He owns a half section of land in addition to his home where he resides with his wife and one child.

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#### **Morland Milling and Grain Company.**

Since Morland is the center of a wheat belt and ships several hundreds of thousands of bushels of wheat annually, it is easily understood why this large and complete milling concern was located there.

It is acknowledge that a large flouring mill is itself a great help to the development of the county, paying annually large sums for grain and furnishing a home market. This mill, a large three story frame building costing \$12,300, has an output capacity of 100 barrels a day and a grain storage capacity of 5,000 bushels. A complete milling business is carried on, the output consisting of flour, corn meal, graham and chop feed. There are four grades of flour, the high grade called "The Winner," the second grade called "The Faultless" and the two low grades.

The mill is run by a 40 horse power Fairbanks gasoline engine and the machinery is, almost exclusively, the Barnard and Lea's. It has the Barnard and Lea's rolls, plan sifters, purifiers, cleaners, scourers, dusters and reels. The mill was established less than a year ago and has a large local trade up and down the branch.

Mr. Nichols the proprietor of this large milling concern, came to Morland last fall from Russell county, where he was engaged in the milling business since 1873. He was born in Wisconsin, but spent the greater



part of his life in Minnesota.

Mr. Nichols has a war record of five years in the 4th Minnesota regiment and did excellent service during the entire time.

He brought with him to Morland his wife and two children, a girl of 18 and a boy of 11 years. There is no part of the milling business which Mr. Nichols does not thoroughly understand and fully appreciate. He has worked in a mill, practically all his life having begun at the age of 14, in his father's mill.

Mr. Nichols, because of his business ability and pleasing personality, will surely become an important and valuable addition to the business life of Morland and Graham county.

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#### G. W. Collins.

The history of G. W. Collins has been closely identified with that of Morland and Graham county, for more than 21 years. He was a native of New York, but in early boyhood moved with his parents to Illinois and was reared and educated there. He enlisted in the 105th regiment, Illinois volunteers and was with Sherman in his march to the sea. After three and one-half years of faithful service on the firing line he was mustered out and returned to Illinois.

In 1885 he came with his family to Graham county where he has since continuously resided. 15 years ago he came to Morland from his 280 acre stock farm on Rock creek which he still owns.

Mr. Collins engaged in the general mercantile business in Morland, with a stock of \$250. Since then he has increased it to \$10,000.

He carries a fine stock of fancy groceries, and a splendid line of shelf goods, also a complete line of staple dry goods, he expects soon to enlarge it in kind and quality. Mr. Collins is making extensive improvements in his store. He is adding 50 feet back and putting in a side entrance. In

this addition he expects to conduct a new and up-to-date grocery store.

The ceiling of the old room is to be raised two feet, and an entire new front with two large plate glass windows will add materially to the appearance of the store.

The \$1400 in improvements will make this building worth \$3000, and having as it does a desirable corner location will be one of the best store rooms in town.

Mr. Collins owns his home, a neat well improved residence of seven rooms, this he values at \$3000.

Of the three Collins children, only one is in the home town. Mr. and Mrs. Collins, in spite of their pioneer life and advanced age, are among



the active and enthusiastic citizens of Morland. Mr. Collins has always been a staunch Republican and has actively participated in all political and public movements. For six years he has been Postmaster of Morland, which though a third class office, has three star routes and one rural route. Mr. Collins is also President of the Morland State Bank.

#### **Representative G. W. Stober.**

One of Graham county's most unostentatious and kindly business men distinctly independent and straightforward, one who has helped much the growth and development of Morland and Graham county, one who is loved and respected by rich and poor, one whose counsel is sought on all questions of importance and whose assistance to the needy and deserving has often been along channels of which the public knew but little is our worthy and honored fellow-citizen G. W. Stober.

Mr. Stober is a man of well balanced mind, of great business ability, who is never found lagging behind, but is always in the front rank of workers for the advancement of education, moral worth or material development. In short he is the sort of man who by his sterling qualities

of mind and heart, builds himself into the life of a community and men on every way and by-way in Graham county will tell you of his intrinsic worth and great kindness of heart.

Mr. Stober is a native of Iowa, where he was educated and grew to manhood. In the summer of 1887 he came to Graham county and bought a small business building in Morland. But a few days following the purchase, the well remembered tornado of August fourth 1887, swept that section, completely destroying Morland and with it Mr. Stober's new and



only possession. That misfortune left him in a bad condition, financially, but with the determination which has always characterized him, he immediately rebuilt the store room and put in a \$250 stock of goods with borrowed capital on which he paid two and one-half per cent. per month, bank interest. The difficulties to be met with in those early days can fully be appreciated only by those who had the actual experience.

There were no railroads in the county and the merchandise was freighted across the county. Years of drouth and consequent poverty of the farmers ensued, and there was no money to be paid for goods. But Mr. Stober's faith in his county's possibilities never faltered and when Graham finally became the prosperous and thriving county that she is, she rewarded her loyal friend G. W. Stober, in no mean way. Beginning with a small stock of general merchandise his interests grew until his business enterprise consisted of nearly every sort that is necessary to a trading point in an agricultural district. The farmers took their grain to the Stober elevator. Mr. Stober bought their hogs and cattle. The women went to the Stober stores to sell their produce and buy their groceries, hardware, and lumber; if there was money left it was deposited in the Stober bank. Today G. W. Stober owns 4,000 acres of fine Graham county land, and is worth between \$75,000 and \$100,000.

His prosperity, he owes to his energy and perseverance and to Graham county's wonderful growth. While men would take undue advant-

age of the people who must trade with him, Mr. Stober took care not to do this, and no man could have more completely the confidence and trust and regard of his acquaintance than has Mr. Stober.

This fully demonstrated when in 1905 he was elected by a large majority as representative of the 105 legislative district on the Populist ticket. Mr. Stober's good sense and business experience make him one of the capable men in the county for the position. Having been a resident of Graham county for twenty years he is fully identified with her interests. He knows well our needs and has the ability to present them to our legislative body and to maintain the credit and good name of our beloved county. It has been his aim to do his duty, as he saw it, regardless of consequences and while he admits that there are honest difference of opinion, he believes each should stand by the dictates of his conscience.

While he is a stalwart populist and was elected on that ticket, he has the confidence and support of the entire county, regardless of creed or party bias.

Mr. and Mrs. Stober live in their beautiful home in Morland, a home which shows the natural refinement and culture of its owners and which is always open alike to the friend and to the stranger.

### S. P. Langley.

A man who would win fame in the ranks of farmers and stock raisers must have specific training and make up his mind to continuous study and unceasing toil. To the man who possesses the grit to steadily work his way ahead surmounting the obstacles which always precede success much credit should be given. Such a man is Sidney P. Langley who owns a 1500 acre farm, lying one mile west of Morland in the Solomon valley. For a combination of acreage, beauty and utility this farm has not an equal in Graham county.

Mr. Langley was born in Nebraska and when but two years old came





with his father, Rev. Jack Langley to Kansas. In 1887 the family came to Morland and 3 years later bought the farm on which they now reside, at that time containing 160 acres. At his father's death, six years ago, "Sid" assumed the responsibility of the home and in the absence of the younger brother Frank, who is in New Mexico, lives with his mother on the farm.

Of the 1500 acres in the farm 500 are under cultivation, 100 in alfalfa, 300 in corn and the remainder in small grain. Alfalfa though comparatively new in this country has long been known to Egypt, Greece and Italy as "Lucerne". The most desirable soil for this plant is that of fertile creek or river bottom land, well drained and not subject to inundation.

Mr. Langley's alfalfa lands are typical of this laying as they do in the well drained bottoms of the Solomon river and he raises a fine crop each year. There are four crops a season each averaging one and one-half tons to the acre. This hay is handled by a McCormick Stacker with a capacity of 40 tons per day.

Mr. Langley's farm is exceptionally well improved and one of the features which demonstrates his thrift is the provision he has made for the care of his stock and implements. A fine machine and work shop shelters \$2000 worth of implements. The spacious well built barn, one of the finest in Graham county, will accommodate 200 head of stock and has a storage capacity of 100 tons of hay and 4,000 bushels of grain. The barn, together with the scales is valued at \$3,000.

There are three houses on the farm, two of which are occupied by tenants employed on the place all connected with telephones owned by Langley.

Besides extensive farming, Mr. Langley is ambitious to do pure bred stock raising and is fast realizing this ambition. He is equally interested in horses, cattle and hogs, and breeds only Percheron horses, Aberdeen



Angus cattle and Berkshire hogs. The head of each herd is a pure bred registered animal. The Percheron horses originally came from France and were imported into the United States where they are bred and reared extensively. They no doubt stand among the first of the draft breeds of the world. The Percheron has excellent conformation attractive style, activity and endurance, amazing strength for the weight, docile disposition, considerable speed united with power and seems to favorably, recommend himself to western farmers and stockmen. Pickadore, the black Percheron beauty of the Langley Farm, weighs 1800 lbs., and is valued at \$2000. He stands at the head of a herd of 35 of his kind.

The Aberdeen-Angus is fast coming to be an important beef breed in the bovine world. He is fast breaking into the breeding districts of the west, perhaps because rapid changes of climate do not affect him and too, he can be kept in better condition on the same amount of feed than any other breed. It has been truly said the black on the block are the ideal of the butcher. Mr. Langley's registered Aberdeen-Angus, is Archie of Highland, weighing 1750 pounds at three years old, value \$250. In the herd there are 75 cows and heifers and 50 calves, a good representation of high grade cattle 170 head yearling, two and three year old steers.

The Berkshore hog as a meat producer is well nigh invincible. She belongs to a quick growing easy fattening type that attains heavy weight on Kansas corn and alfalfa and too, she is the best hog under cattle, and is very prolific.

Mr. Langley's Shanghai, the head of the farm's 250 Berkshires, is but eight months old, weight 300 pounds and is worth \$50. Mr. Langley's thrift and excellent judgment is evidenced in every particular of his farm-ranch, and it would seem that his possibilities are limitless.

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W. R. Cunningham.



Old methods and old things are passing away. Customs so popular in early days succumb to the fads of the moment. Modern ideas have displaced ancient; old men are relegated to oblivion by younger men of more progressive ideas. And it is he whose name heads this article that is one of the foremost of the latter class.

Mr. W. R. Cunningham has for seven years had charge of one of Morland's elevators, four years in the employ of the Poor Elevator Co., and three years in the employ of the Hoffman Elevator Co.

He has held this position with honor to himself and with satisfaction to his employers and has established the fact that he is methodical, competent, and industrious. Mr. Cunningham is imbued with most progressive ideas possessing rare executive ability enterprise and energy. By studious and close attention to business he has kept himself in the front rank of the young business men of the county. Three years prior to his employ in the elevator he was in the grocery business. He sold his stock to Ellis and Cunningham but still owns the building in which the business is conducted. Mr. Cunningham is a director in the Morland State Bank and owns seven dwelling houses which he leases besides his new and modern home which is just being completed. He owns three quarters of land valued at \$9000. He handle much of the grain shipped from Morland. In 1903, 195,000 bushels passed through his elevator and this year 130,000. This is a large storage elevator with a capacity of 10,000 bushels and equipped with a seven horse power gasoline engine. The elevator expects to handle the Hoffman flour for sale or exchange for wheat.

Mr. Cunningham is known to all as one of our rising young men whose grit and enterprise is bound to carry him to success.

#### Morland State Bank.

As a rule the important part played by banks is not fully appreciated



by the public. A majority look upon them as simply a place of safe keeping for money and have no adequate conception of the fact that they constitute a most important factor in the success of all legitimate enterprises. The feeling afforded to a business community by the possession of a responsible banking institution whose methods, and principles are founded upon ripe judgment and broad experience and whose financial status is beyond question, can not be over estimated. Of such a character is the Morland State Bank, organized in February, 1904 by G. W. Collins, G. W. Stober, D. J. Hanna, E. E. Mullaney, W. H. Hill, B. Hill, D. C. Kay and others.



D. C. KAY'S RESIDENCE.

The officers are: G. W. Collins, President; W. C. Brown, Vice President; and D. C. Kay, Cashier.

The capital stock is \$10,000 and aside from the 10 per cent. cash dividends paid since the organization of the bank, there is a surplus of \$3000.

The bank building, owned by the bank is located on the main street. It is neatly furnished with modern fixtures. The heavy vault and time-lock safe are fire proof and are equipped with an electric burglar alarm. The bank has 200 fire proof private boxes for the use of its depositors. Such a bank does credit to the financial stability of any town and its policy and management are worthy of emulation.

The people show their appreciation of, and confidence in this management by their deposits which are now \$50,000. The loans of the bank which are principally on chattels and cattle, amount to \$30,000.

The following is the last statement of the bank at the close of business on the sixth day of April, 1906.

RESOURCES.

|                          |             |
|--------------------------|-------------|
| Loan and discounts. .... | \$38,273.35 |
| Overdrafts. ....         | 1,218.65    |

|  |             |
|--|-------------|
| Bank building. ....                          | 715.32      |
| Furniture and Fixtures. ....                 | 625.71      |
| Expense account. ....                        | 509.92      |
| Cash items other than reserve items. ....    | 85.93       |
| Cash and sight exchange, legal reserve. .... | 19,998.30   |
| Total. ....                                  | \$61,427.18 |

LIABILITIES.

|                                 |                   |
|---------------------------------|-------------------|
| Capital stock paid in. ....     | \$10,000.00       |
| Surplus fund. ....              | 400.00            |
| Undivided profits. ....         | 1,247.59          |
| Interest. ....                  | 1,366.58          |
| Exchange. ....                  | 241.05            |
| Individual Deposits. ....       | 39,466.21         |
| Certificates of Deposit. ....   | 8,705.75          |
| Overdrafts on other banks. .... | <u>          </u> |
| Total. ....                     | \$61,427.18       |

In addition to the general banking business the bank does a land and insurance business, last year selling 28 quarter sections of land. The principal stock holder and cashier of the Morland State Bank is D. C. Kay, who was born in Glasgow, Scotland in 1863 and came to America in 1875.

After eleven years in Philadelphia, New York and Kansas City he went to Chicago where 3 years later he was married. Mr. and Mrs. Kay left Chicago at once on the Missouri Pacific and came to Stockton, the end of the line. There they bought a buggy and team and drove west, hunting a desirable location to start in life. When some 15 miles west of Hill City the road seemed to fade from the trackless prairie, and here it was they decided to build their home on the present site of Morland. A few days later Mr. Kay succeeded in interesting six men from neighboring places in his plan for a town there. Since that time his success and Morland's success have been one and the same.

One of the first buildings on the townsite was Mr. Kay's hotel and the first child born in the village was his son, Fremont Kay.

Mr. Kay's hard and conscientious work for a score of years has told in a material way. Aside from being the heaviest stock holder in the Morland State Bank, he owns a \$2500 home, a new residence which he rents and a number of lots in town, also three quarters of pasture and three quarters of wheat land.

Mr. Kay has the elements that constitute a strong and striking character. His unflinching and never swerving purpose, never to complain or deviate, shows that he inherited much of the primeval sturdiness and unyielding courage of his Scotch forefathers. With these traits of character coupled with energy and wonderful powers of tact and preception, he has made himself a vital part of Morland.

Stober and Son.

In this enterprising age, the conditions under which a thriving business must be conducted differ materially from those which prevailed ten or even five years ago. Purchasers have ceased to trade with merchants from personal friendship, or because their fathers did. Goods and prices now draw patrons as they never did before. Purchasers are studying economy and not only demand reliable goods, but reasonable prices. They

have no trouble in finding these at Stober & Son's General Merchandise Store at Morland. This store has four well stocked departments and carries an \$8000 stock.

The grocery department carries a full line of high grade staple and fancy groceries. The advertised leader of the shoe department is the reliable Sunflower Shoe, and they carry all sizes of ladies and children's



shoes. The clothing and dry goods department carry a large and complete stock of their respective kinds.

One of the new and attractive features of this house is the five and ten cent counter, where bargains galore await the purchaser. Four genial and accommodating clerks are employed all of the time with an addition of several on extra busy days.

This store is keeping pace with the rapid growth and development of Morland, having a trade almost double that of last year. An eight foot cement side walk has been laid in front of the store and the building has been repainted, within the last few months.

Mr. Stober Sr., was born in Ohio reared in Iowa and moved to Graham county, Kansas in 1894. For four years he lived six miles south of Morland on a stock farm. In 1899 he moved to Studley and engaged in the Mercantile business, where he remained until 1904, when he moved to Morland and bought the General Merchandise stock belonging to his brother, G. W. Stober.

Mr. Stober has four children, the eldest son being associated in the business with his father. The family lives in Morland in their neat \$2000 home.

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#### F. T. Naylor.

Among the progressive business men of Morland must be mentioned Mr. F. T. Naylor who is engaged in the Land Loan and Insurance business. Mr. Naylor possesses the necessary qualifications of a thoroughly reliable and energetic business man, and commands the highest regard of his customers, and the confidence of the community in which he lives.

He carries on an extensive real estate business having on his lists some 30,000 acres of Graham county land in addition to other western Kansas and eastern Colorado lands. Much of this land is well watered and is adapted to alfalfa growing, farming or grazing. Mr. Naylor meets the demands of buyers in prices as well as in lands almost any one wishing to buy can be suited in terms.

Among the many land bargains which he has listed, is an 800 acre farm, six miles south of Penokee on Jackson creek. This is exceptionally good land, well watered and worth \$12 an acre. And it can be bought on long time and easy payments. Any information in regard to investments or real estate in western Kansas or eastern Colorado will be cheerfully furnished, and any matter pertaining to the investments of non-residents will have careful attention.

On account of his conservatism and his close personal inspection of every piece of land upon which he negotiates a loan, his loans are much sought after by investors and to the borrower he is able to make the lowest possible rate of interest.

Mr. Naylor represents a number of eastern insurance companies in addition to the McPherson Hail Insurance Co., one of the oldest of its kind now in operation in the county. As a result of his activity and enterprise there are 60 people that come to Morland and vicinity in the last eighteen months from Lucas, his former home. He can be found in his office in the Morland Advance building or by telephone No. 32.

Mr. Naylor is a native of Texas, but moved to Russell, Kansas in his infancy. For seven years he owned and conducted a newspaper in Lucas, then came to Graham county four years ago and began the real

estate business. His family consists of a wife and two daughters. They live one mile north of Morland on their fine well improved farm of 80 acres which is valued at \$3000.



STORE AT GRADAN, E. M. BRANDT, PROPRIETOR.



BOGUE DEPOT AND ELEVATORS, 12 MILES EAST OF HILL CITY.



The beautiful \$3,500 farm residence of James Baird, Allodium township. Is on easy street and all made in Graham county.



Twenty-four disc, steam plow, owned by Wm. Morris, Graham county. (4 rigs in county.) Cuts 4-inch sod, 16 feet to swath, turns 40 acres per day, and consumes  $1\frac{1}{2}$  tons of coal.